



**Finance Committee Meeting  
Wednesday, January 8, 2020 ♦ 2:00 – 3:30 PM**

Allan Hancock College - Building B, Captain's Room  
800 South College Drive, Santa Maria, California 93454

**AGENDA**

	<b>Page</b>	<b>Tentative Time</b>
1. Call to Order		2:00 PM
2. Roll Call		2:01
3. Public Comment		
<i>This section of the agenda is intended for members of the public to address the Executive Committee on items involving the Foundation that are being considered in Open Session. Please note that Directors are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda. If you wish to speak to any item listed, please complete a Request to Speak Card available from the Executive Director. It is suggested that speakers limit themselves to 5 minutes.</i>		
4. Approval of Agenda for January 8, 2020 (ACTION)		2:02
5. Approval of Minutes – October 16, 2019 (ACTION)	1-3	2:03
6. Review and Approval of Financial Statements (ACTION)	4	2:20
6.A. Check Registers – 7/1/2019 – 11/30/2019	5-26	
6.B. Contributions Report – 7/1/2019 – 11/30/2019	27	
6.C. Statement of Operations – 11/30/2019	28	
6.D. Statement of Financial Position – 11/30/2019	29	
6.E. General Operations Budget – 11/30/2019	30	
6.F. Financial Overview Operations – 11/30/2019	31	
6.G. Financial Overview Foundation – 11/30/2019	32	
6.E. Financial Overview Investments – 11/30/2019	33	
7. Approval of Revised 2019-20 General Operations Budget (ACTION)	34-35	2:25
8. Pooled Investment and Endowment Reconciliation (INFORMATION)	36-37	2:30
9. Endowment Scholarship and Program Funding – 2018-2019 (ACTION)	38-41	2:45
10. Review of Proposed 2020-2021 Operating Budget (INFORMATION)	42-43	3:00
11. Review of Proposed 2020-2021 Foundation Budget (INFORMATION)	44-45	3:15



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**Wednesday, January 8, 2020 ♦ 2:00 – 3:30 PM**

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800 South College Drive, Santa Maria, California 93454

- |   |      |
|---|------|
| 12. Next Meeting – April 8, 2020, 2:00 – 3:30 PM, Bldg. B, Captain's Room | 3:25 |
| 13. Adjournment of Finance Meeting (ACTION)                               | 3:30 |

*In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.*

A handwritten signature in blue ink, appearing to read "Jon Hooten", written over a horizontal line.

Jon Hooten, Executive Director  
Allan Hancock College – College Advancement

Finance Committee Members:

- Glenn Owen, Chair
- Lee-Volker Cox, Director
- Judy Frost, Director
- Peggy Hesse, Director
- Eric Smith, AHC Vice President, Finance & Administration

**ALLAN HANCOCK COLLEGE FOUNDATION  
FINANCE COMMITTEE MEETING  
Minutes of October 16, 2019**

A regular meeting of the Finance Committee was held on Wednesday, October 16, 2019, at 1:00 PM at Allan Hancock College, 800 South College Drive, Bldg. B – Captain’s Room, Santa Maria, California.

**Call to Order**

The meeting was called to order at 1:02 PM by Committee Chair Glenn Owen.

**Roll Call**

*Finance Committee members present:* J. Frost G. Owen, E. Smith  
L. V. Cox arrived at 1:15 PM  
*Finance Committee members absent:* J. Fields, P. Hesse  
*College Staff present:* J. Hooten, K. Seyfert  
*Foundation Staff present:* M. Cox, E. Gardner

**Public Comment**

There were no requests from the public to address this meeting.

**Approval of Agenda**

Chair Owen asked the committee to review the agenda for today’s meeting and called for a motion to approve the agenda.

**MOTION:** On a motion by Director Smith, seconded by Director Frost, the agenda was approved as submitted.

**Approval of Minutes**

**Minutes of July 10, 2019**

Chair Owen asked the committee to review the minutes of July 10, 2019, and called for a motion to approve. There was one amendment submitted by Director Frost. On page 2, Review and Approval Investment Policy, “Mr. Todd McGinley recommended allowing high yield funds bonds”.

**MOTION:** On a motion by Director Smith, seconded by Director Frost, the minutes of July 10, 2019 were approved as amended.

**Review and Approval of Financial Statements**

Chair Owen presented the following financial statements to the committee:

*Check Registers – 5/31/2019, 6/30/2019*

*Contributions Report – For the period of 7/31/2018 through 6/30/2019, the total contributions were \$1,646,016.*

*Banner Finance Statement of Operations: For the period ending 6/30/2019, the fund balance for the period was \$27,303,757.*

*Banner Finance Statement of Financial Position: For the period ending 6/30/2019, the total liabilities and fund balance were \$27,881,259.*

*Banner Finance Foundation General Operations: The budget dated 6/30/2019, the revenue for the fiscal year as \$394,060; the expenses as \$379,766; the ending fund balance as \$14,294. Noted was the Revenue Account Intrafund Transfer-In with a year to date total of \$205,797 which includes Administration Fee from endowments @ 1.5%, amount \$87,895; President’s Circle Campaign @ 15%, amount \$7,360; Young Endowment Proceeds, amount \$87,190; Unrestricted endowment proceeds, amount \$3,650; Hancock Promise gift fee @ 1.5%, \$3,602 and Hansen Unrestricted Endowment, amount \$16,100.*

*AHC Financial Overview – General Operations:* The Financial Overview budget dated 6/30/2019, reported total actual support and revenue as \$342,808; total actual expenditures as \$379,766; and total liabilities and net assets as \$158,294.

*AHC Financial Overview – All Foundation funds:* The Financial Overview statement dated 6/30/2019, reported total contributions and support as \$1,646,016; total expenditures as \$1,812,841; and total liabilities and net assets balance as \$27,881,260.

*AHC Foundation Financial Overview – Investments:* As of 6/30/2019, the cash balance is \$1,768,852, investment balance of \$25,441,059, and total assets were \$27,881,260.

**MOTION:** On a motion by Director Frost, seconded by Director Smith, the Finance Committee approved the financial statements as submitted.

### **Endowment Challenge Title III Grant & Review of Endowment (ACTION)**

Staff received a letter dated October 3, 2019, from Dr. James E. Laws, Jr., Division Director, of the U.S. Department of Education, stating the Foundation has been released from the U.S. Dept. of Education Challenge Title III Grant as of September 30, 2018.

The committee reviewed a listing of Title III and NonFed Title III endowment values as of June 30, 2019. The designation for three of the endowments are for the PCPA Foundation and named *PCPA Forever! Scholarship Endowment, Sesto/Severo Endowment, and Walter Conrad - PCPA Endowment*. The committee agreed the funds can be disbursed to PCPA Foundation.

Endowments without fund agreements will designated for the unrestricted fund includes *Bank of Santa Maria, Title III Technology, Title III Unrestricted and Title III Program Enhancement*.

**MOTION:** On a motion by Director Smith, seconded by Director Cox, the Finance Committee approved disbursing the Title III endowments designated for PCPA Foundation - *PCPA Forever! Scholarship Endowment, Sesto/Severo Endowment, and Walter Conrad - PCPA Endowment*. Director Frost abstained.

### **Sustainability Plan Update (INFORMATION)**

Mr. Hooten reported to the committee an update to the Foundation's operating budget sustainability plan. At issue is the amount of annual drawdowns from the Young and Hansen quasi endowments to balance the budget each year. The Finance Committee requested staff develop an analysis and projection of the Foundation's financial position and provide a recommendation to reduce dependence on reserves.

The 2019-20 Allan Hancock College annual budget, approved by the Trustees at the September 2019 meeting, includes \$123,000 for direct operational support to the Foundation. The district's multi-year budget plan includes direct operational support for the next three years, totaling \$369,000. Development of an MOU between the Foundation and district is needed to detailing the information the agreement is in progress.

Further, the Foundation received notification of a release from the Title III grant. The 2019-20 general operations has budget approximately \$21,500 for Title III endowment funding and brokerage fees expenses---a significant savings to the budget.

Mr. Hooten stated the district support will substantially decrease the funds needed from the unrestricted Young and Hansen quasi endowments over the next three years and limit drawdowns allowing the endowments to regain some value. Further, Mr. Hooten mentioned once the Hancock Promise campaign is completed, the Foundation will begin a strategy for aggressively soliciting unrestricted operating dollars through an annual fund campaign.

**Discussion of Multiple Investment Advisors (INFORMATION)**

The Foundation presently holds investments at five different investment firms – Morgan Stanley, Monarch Wealth Strategies, Northern Trust, Mechanics Wealth Management and Santa Barbara Foundation. The Committee will discuss reducing the amount of investments after the January investment annual review. Staff will provide further investment information detailing the pooled endowments at the next meeting.

**Discussion of Continuing Investment Advisors Annual Review (INFORMATION)**

The past two years the investment advisors from Morgan Stanley, Northern Trust, Monarch Wealth Strategies, Mechanics Wealth Management and Santa Barbara Foundation have presented annual portfolio reviews to the committee. The committee requested staff schedule the advisors for a 20-minute review on Wednesday, January 15, 2020.

**Next Finance Committee Meeting**

The next scheduled meeting of the Finance Committee is Wednesday, January 8, 2020, at 1:30 PM, in the Captain’s Room located in Building B at the Allan Hancock College Campus in Santa Maria.

**Adjournment**

With no further business to bring before the Finance Committee, the meeting was adjourned at 2:15 PM.

**MOTION:** On a motion by Director Smith, seconded by Director Frost, the meeting was adjourned at 2:15 PM.

<b>To: Finance Committee</b>	<b>ACTION</b>
<b>From: Glenn Owen, Chair Finance Committee</b>	<b>January 8, 2020</b>
<b>Subject: Review and Approval of Financial Statements</b>	

**BACKGROUND**

A review of the Allan Hancock College Foundation financial statements.

6.A. Check Registers	7/1/2019 – 11/30/2019	Page 5 -26
6.B. Contributions Report	7/1/2018 – 6/30/2019	Page 27
6.C. Statement of Operations	6/30/2019	Page 28
6.D. Statement of Financial Position	6/30/2019	Page 29
6.E. General Operations Budget	6/30/2019	Page 30
6.F. Financial Overview Genl. Operations	6/30/2019	Page 31
6.G. Financial Overview – Foundation	6/30/2019	Page 32
6.H. Financial Overview Investments	6/30/2019	Page 33

**RECOMMENDATION**

The Finance Committee recommends approval of the financial statements as submitted. If approved, the financial statements will be forwarded to the Executive Committee and full board for review and approval at the annual organizational meeting scheduled on January 23, 2020.

**Allan Hancock College  
Check Register  
Check Dates from 7/1/2019 to 7/31/2019  
Bank Code: FN**

Vendor Name	Description	Amount	Check
AHC - Associated Student Body	FY19 PR Contributions SRobb	\$120.00	
		<u>\$120.00</u>	FN 83000532
AHC Campus Graphics	Hancock Promise Tour Cards	\$54.31	
	Hancock Promise Bus Cards	\$8.65	
	Hancock Promise Updated Fdtn Ltrhead Reprint	\$24.40	
		<u>\$87.36</u>	FN 83000533
AHC District	202010-202020 Hancock Promise Stdnt Fees	\$62,055.00	
		<u>\$62,055.00</u>	FN 83000534
Cardmember Service	Refund Lodging Overpayment JAiello 060619	(\$46.21)	
	Fd Sppls Grocery Outlet Breakroom Coffee	\$14.99	
	Sppls Flower Carriage N Rucobo	\$65.20	
	Sppls HP Event Los Alamos Genl Store	\$31.55	
	Sppls Event Tickets Los Olivos Rotary	\$75.00	
	Sppls Brd Meeting 051719	\$4.30	
	Sppls Grad Cap Office Depot	\$164.85	
	Sppls Schol Banquet Envelopes Amazon	\$167.88	
	Constant Contact Monthly Fees	\$76.71	
	Fd Sppls Schol Banquet Workers	\$26.90	
	Drycleaning Fdtn Tablecloths	\$108.00	
	Constant Contact Fees	\$27.13	
	Sppls Casa Dumietz Los Alamos HP Event	\$117.45	
	Fd Sppls HP Event 052019	\$229.50	
	Sppls HP Event Speaker	\$50.00	
	Trvl Amtrak CASE Conf J Aiello	\$169.30	
	Travel Insurance CASE Conf J Aiello	\$17.00	
	Sppls Office Depot	\$67.33	
	Fd Sppls Campus Graphics Appreciation 052919	\$61.21	
	Sppls Fdtn Office Files	\$17.23	
		<u>\$1,445.32</u>	FN 83000535
Marlyn Cox	Postage US Postal Svc - certified mail	\$7.62	
	Sppls Michaels basket	\$5.62	
	SM Police Benevolent Fund	\$10.00	
		<u>\$23.24</u>	FN 83000536
First United Methodist Church	AHC Chorus Concert Facility Use 050919	\$300.00	
		<u>\$300.00</u>	FN 83000537
Keenan & Associates	Ins Premium Fine Arts Display LRC 041019 - 070119	\$195.00	
		<u>\$195.00</u>	FN 83000538
Ronald Lovell	RMB Sppls Culinary	\$1,328.95	
		<u>\$1,328.95</u>	FN 83000539
Santa Barbara County Farm Bureau	Sponsor Platinum IAM AG Event	\$500.00	
		<u>\$500.00</u>	FN 83000540
Ferrabie Aiello	RMB Mileage May 2019	\$34.57	
	RMB Mileage June 2019	\$153.58	

**Allan Hancock College  
Check Register  
Check Dates from 7/1/2019 to 7/31/2019  
Bank Code: FN**

Vendor Name	Description	Amount	Check
		\$188.15	FN 83000541
Office Depot	Fdtn Office Sppls Waters	\$23.97	
		\$23.97	FN 83000542
Sacramento State University	F2019 Schol S McAuliff	\$2,500.00	
		\$2,500.00	FN 83000543
Santa Maria Breakfast Rotary Club	Monthly Dues & Fees KW June 2019	\$223.85	
		\$223.85	FN 83000544
AHC District	RMB P/R B Aguayo Mar 19	\$49.43	
	RMB P/R A Pantojo Dance Spectrum 031918	\$116.97	
	RMB Fd Sppls Intg Plan Mtg 021119	\$650.36	
	RMB Fd Sppls Bellwether Awards 020319	\$200.00	
	RMB Fd Sppls Staff Appreciation 020119	\$245.15	
	RMB Fd Sppls LEAP Mentorship 021419	\$28.72	
	RMB Fd Sppls LSAMP 010719	\$196.80	
	RMB Ldg Bellwether Awards SH 02/02-06/19	\$1,319.20	
	RMB Ldg Bellwether Awards DS 02/03-05/19	\$517.76	
		\$3,324.39	FN 83000545
Hancock College Boosters, Inc.	Sponsor Boosters Rodeo Team Dinner 082419	\$1,000.00	
		\$1,000.00	FN 83000546
Jon Hooten	RMB Mlg 033019-061219	\$280.08	
		\$280.08	FN 83000547
Mitch McCann	RMB Fd Sppls LVC Staff Social 070319	\$34.15	
		\$34.15	FN 83000548
Stuart Page	Schol Disbursement 071619	\$2,000.00	
		\$2,000.00	FN 83000549
PCPA	Tkts Million \$ Quartet 062819 2 Qty	\$65.00	
		\$65.00	FN 83000550
Santa Barbara Foundation	HP End Investment R Mahon PR 062819	\$49.25	
	HP End Investment L McNulty PR 062819	\$98.50	
	HP End Investment M Moreton PR 061519	\$24.63	
	HP End Investment J Aiello PR 061819	\$98.50	
	HP End Investment Wrather Fam Fdtn 062419	\$9,850.00	
	HP End Investment Aera Energy 071119	\$24,625.00	
	HP End Investment M Moreton PR 071119	\$24.63	
		\$34,770.51	FN 83000551
PCPA	Quarterly Northern Trust Distribution	\$18,662.00	
		\$18,662.00	FN 83000552
AHC - Associated Student Body	P/R Contribution FY19 Addtl SRobb	\$10.00	
		\$10.00	FN 83000553
AHC District	Banner Scholarships June 2019	\$7,880.00	
	Mailroom Charges Apr-Jun 2019	\$657.93	
	Severson & Werson Settlement Agrmnt	\$316,530.54	
	RMB P/R Math Tutor BA	\$135.93	



Allan Hancock College  
 Check Register  
 Check Dates from 7/1/2019 to 7/31/2019  
 Bank Code: FN

Vendor Name	Description	Amount	Check
AHC District	RMB Sppls PCPA Stdt Appreciation	\$317.85	
	RMB Dist Veh PM GM SkillsUSA 04/25-28/19	\$533.60	
	Support Library Reserve Textbooks FY20	\$10,000.00	
		\$336,055.85	FN 83000554
Cardmember Service	Dry Cleaning AA Crystal Cleaners Tablerunners	\$404.00	
	Fd Sppls Mtg 061419 JH JA MG	\$48.05	
	Secretary of State Stmt of Info FY19	\$20.00	
	Student Emergcy GED Exam	\$35.00	
	Constant Contact Monthly Fees	\$100.94	
	Fd Sppls HP Mtg 061419 JA JF	\$23.86	
	Storage Fees Hancock Film Collection July 2019	\$197.60	
	Fd Sppls Mtg JH JFrost 071119	\$21.40	
	Fd Sppls AHC Staff Ice Cream Social 070319	\$210.00	
		\$1,060.85	FN 83000555
Thomas Lamica	RMB Trvl Exp Addtl SkillsUSA 06/23-29/19	\$385.83	
		\$385.83	FN 83000556
		Total: \$466,639.50	

**Allan Hancock College  
Check Register  
Check Dates from 8/1/2019 to 8/31/2019  
Bank Code: FN**

Vendor Name	Description	Amount	Check
AHC Campus Graphics	AHC Rodeo Team Fundraiser Event Posters	\$15.60	
	AHC Rodeo Team Fundraiser Event Invitations	\$30.90	
	AHC Rodeo Team Fundraiser Event Invite Insert	\$11.86	
	AHC Rodeo Team Fundraiser Event Envelopes	\$33.30	
	AHC Rodeo Team Fundraiser Event Poster Reprint	\$31.20	
		\$122.86	FN 83000557
AHC District	RMB Refund Trvl CASE Conf 06/22-25/19 JH	\$46.21	
		\$46.21	FN 83000558
Biola University	F2019 Schol L Nichols	\$500.00	
	F2019 Schol L Nichols	\$500.00	
		\$1,000.00	FN 83000559
Cal State University-Long Beach	F2019 Schol E Atilano	\$500.00	
		\$500.00	FN 83000560
	F2019 Schol A Enciso	\$500.00	
	F2019 Schol A Enciso	\$500.00	
		\$1,000.00	FN 83000561
	F2019 Schol M Moua	\$500.00	
		\$500.00	FN 83000562
Calif Luthern University	F2019 Schol E Vega	\$800.00	
	F2019 Schol E Vega	\$200.00	
		\$1,000.00	FN 83000563
Calif State Univ Fresno	F2019 Schol E Pompa Rios	\$800.00	
		\$800.00	FN 83000564
	F2019 Schol L Zuniga	\$1,000.00	
		\$1,000.00	FN 83000565
	F2019 Schol C Estrada	\$500.00	
	F2019 Schol C Estrada	\$850.00	
	F2019 Schol C Estrada	\$250.00	
	F2019 Schol C Estrada	\$250.00	
		\$1,850.00	FN 83000566
Calif State Univ Monterey Bay	F2019 Schol A Buenrostro	\$1,142.00	
		\$1,142.00	FN 83000567
	F2019 Schol D Maiden	\$500.00	
	F2019 Schol D Maiden	\$300.00	
		\$800.00	FN 83000568
Calif State Univ Northridge	F2019 Schol D Loredo	\$1,425.00	
		\$1,425.00	FN 83000569
Calif State Univ Sacramento	F2019 Schol K Gomez Santos	\$700.00	
		\$700.00	FN 83000570
	F2019 Schol K Johnson	\$1,100.00	
		\$1,100.00	FN 83000571

**Allan Hancock College  
Check Register  
Check Dates from 8/1/2019 to 8/31/2019  
Bank Code: FN**

Vendor Name	Description	Amount	Check
CoastHills Credit Union	Student 911 Prepaid VISA Cards	\$600.00	
	Student 911 Prepaid VISA Cards	\$700.00	
	Student 911 Prepaid VISA Cards	\$700.00	
	Bank Svc Charge Student 911 Prepaid VISA Cards	\$84.00	
		\$2,084.00	FN 83000572
Colorado School of Mines	F2019 Schol K Mertz	\$2,000.00	
		\$2,000.00	FN 83000573
Crossroads Self Storage, LLC	Hancock Film Collection Storage Fees July 2019	\$173.00	
		\$173.00	FN 83000574
Dakota State University	F2019 Schol J Burnett	\$1,138.00	
	F2019 Schol J Burnett	\$2,500.00	
		\$3,638.00	FN 83000575
Humboldt State University	F2019 Schol G Sadaunykas	\$1,000.00	
		\$1,000.00	
		\$2,000.00	FN 83000576
San Jose State University	F2019 Schol K Leal Camacho	\$1,000.00	
		\$850.00	
		\$1,850.00	FN 83000577
Sierra Community College District	F2019 Schol C Wing	\$1,137.00	
	F2019 Schol C Wing	\$2,000.00	
	F2019 Schol C Wing	\$1,225.00	
		\$4,362.00	FN 83000578
United States Naval Academy	F2019 Schol A Ketz	\$5,000.00	
		\$5,000.00	FN 83000579
University of CA Santa Cruz	F2019 Schol J Martin Jr	\$500.00	
		\$500.00	FN 83000580
University Of Calif Riverside	F2019 Schol R Garcia Villanueva	\$1,500.00	
		\$500.00	
		\$2,000.00	FN 83000581
Walsh University	F2019 Schol D Gonzalez	\$1,650.00	
		\$1,650.00	FN 83000582
AHC Campus Graphics	Print Employee Giving Remit Envelopes	\$131.50	
	Print Emp Giving Logo Design Only	\$126.00	
	Print Fdtn Board Books 071719	\$56.28	
	Print Rush Message Cards Summer 2019	\$2.47	
	Print Fdtn Ltrhd Updated	\$24.40	
		\$340.65	FN 83000583
AHC District	Fdtn Banner Schl July	\$4,326.71	
		\$4,326.71	FN 83000584
Cal State University-Long Beach	Fall 2019 Schol CCrawford	\$500.00	
	Fall 2019 Schol CCrawford	\$300.00	

**Allan Hancock College  
Check Register  
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Bank Code: FN**

Vendor Name	Description	Amount	Check
		\$800.00	FN 83000585
Calif State Univ Los Angeles	Fall 2019 Schol DMaldonado-Alfaro	\$1,100.00	
		\$1,100.00	FN 83000586
Calif State Univ-Channel Islands	Fall 2019 Schol A Vargas	\$1,000.00	
		\$1,000.00	FN 83000587
Office Depot	Sppls Fdtn Office	\$106.59	
		\$106.59	FN 83000588
Santa Maria Breakfast Rotary Club	Monthly Dues & Fees KW July 2019	\$134.35	
		\$134.35	FN 83000589
U S Postal Service	Annual PO Box Fee 2019-2020	\$268.00	
		\$268.00	FN 83000590
UC Regents	Fall 2019 Schol ANovelo	\$2,500.00	
	Fall 2019 Schol ANovelo	\$2,500.00	
		\$5,000.00	FN 83000591
University of CA Santa Cruz	Fall 2019 Schol Z Mason	\$500.00	
	Fall 2019 Schol Z Mason	\$500.00	
		\$1,000.00	FN 83000592
	Fall 2019 Schol H Stitt	\$1,500.00	
		\$1,500.00	FN 83000593
Tortilleria El Toro II, Inc.	Fd Sppls All Staff Day Lunch 081619	\$3,765.47	
	Fd Sppls All Staff Day 081619 Tortillas No Tax	\$83.22	
		\$3,848.69	FN 83000594
AHC Campus Graphics	Hancock Promise Packets	\$2,017.65	
	Hancock Promise Handouts	\$131.02	
	Hancock Promise Digital Asset Design Only	\$168.00	
	Hancock Promise Packets	\$99.40	
		\$2,416.07	FN 83000595
AHC District	FY19 Orfelea Fdtn Children's Ctr Exps	\$64,765.69	
	FY19 Wood-Claeyssens Fdtn Grant Exps	\$4,927.17	
	FY19 Woods Family Fdtn Grant Expenses	\$1,089.10	
	L Dority Dntn Expenses	\$4,162.66	
	FY19 LEAF Grant Exp	\$10,424.77	
	FY19 Week of Discovery Expenses	\$1,119.06	
	FY19 Rupe Fdtn CNA Nursing Grant Exps	\$1,568.43	
	FY18/19 Music Dept/ PBoyd Expenses	\$35,106.43	
	RMB Dist Sppls Stdt 911 Expense	\$182.97	
		\$123,346.28	FN 83000596
Cal Poly State University	Fall 2019 Schol W Spencer	\$1,000.00	
		\$1,000.00	FN 83000597
	Fall 2019 Schol M Taber	\$2,500.00	
		\$2,500.00	FN 83000598

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Bank Code: FN**

<b>Vendor Name</b>	<b>Description</b>	<b>Amount</b>	<b>Check</b>
Cal Poly State University	Fall 2019 Schol J Coronel	\$2,500.00	
		<u>\$2,500.00</u>	FN 83000599
	Fall 2019 Schol J Trevino	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000600
	Fall 2019 Schol C Asuncion	\$1,000.00	
	Fall 2019 Schol C Asuncion	\$1,000.00	
		<u>\$2,000.00</u>	FN 83000601
	Fall 2019 Schol B Simpson	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000602
	Fall 2019 Schol B Garcia Yepes	\$1,000.00	
	Fall 2019 Schol B Garcia Yepes	\$2,000.00	
		<u>\$3,000.00</u>	FN 83000603
	Fall 2019 Schol B Von Ilten	\$1,150.00	
	Fall 2019 Schol B Von Ilten	\$3,000.00	
		<u>\$4,150.00</u>	FN 83000604
Calif State Univ Los Angeles	Fall 2019 Schol V Reyes	\$750.00	
		<u>\$750.00</u>	FN 83000605
Calif State Univ Northridge	Fall 2019 Schol A Sanchez	\$500.00	
		<u>\$500.00</u>	FN 83000606
Calif State Univ Northridge	Fall 2019 Schol M Martinez Cruz	\$1,250.00	
		<u>\$1,250.00</u>	FN 83000607
Marlyn Cox	RMB Sppls Stdt Performer All Staff Day 081619	\$105.95	
		<u>\$105.95</u>	FN 83000608
Emmanuel Guerrero	RMB Fd Sppls STEM WoD 2019	\$442.07	
		<u>\$442.07</u>	FN 83000609
San Jose State University	Fall 2019 Schol I Serrano-Valenzuela	\$750.00	
		<u>\$750.00</u>	FN 83000610
Santa Barbara Foundation	HP End Inv SM Kiwanis for Kids 062819 Pledge Fnl	\$11,820.00	
	HP End Invenstment G Walker 0712019	\$107.44	
	HP End Invenstment B Manning 071519	\$98.50	
	HP End Invenstment C Anders 071519	\$98.50	
	HP End Invenstment G Owen 072419	\$98.50	
	HP End Invenstment J Aiello 072419	\$82.08	
	HP End Invenstment M Moreton 072419	\$24.63	
	HP End Invenstment G Walker 072419	\$197.00	
	HP End Invenstment H Grennan 080919	\$492.50	
	HP End Invenstment B Manning 081519	\$98.50	
	HP End Invenstment C Anders 081519	\$98.50	
	HP End Invenstment M Moreton 080919	\$24.63	
		<u>\$13,240.78</u>	FN 83000611
	The Rotary Club Of Santa Maria	Membership Dues & Fees BC Feb 2019	\$69.00
Membership Dues & Fees BC March 2019		\$78.00	

**Allan Hancock College  
Check Register  
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Vendor Name	Description	Amount	Check
		\$147.00	FN 83000612
UC Regents	Fall 2019 Schol A Rojas Alejo	\$1,000.00	
	Fall 2019 Schol A Rojas Alejo	\$500.00	
		\$1,500.00	FN 83000613
	Fall 2019 Schol A Salvador Flores	\$500.00	
	Fall 2019 Schol A Salvador Flores	\$500.00	
		\$1,000.00	FN 83000614
	Fall 2019 Schol D Grasso	\$1,000.00	
		\$1,000.00	FN 83000615
University Of Calif Davis	Fall 2019 Schol K Treur	\$7,500.00	
	Fall 2019 Schol K Treur	\$2,300.00	
		\$9,800.00	FN 83000616
VTC Enterprises	Hancock Promise Mailing	\$2,454.79	
	HP Postage/ Shipping	\$433.76	
		\$2,888.55	FN 83000617
AHC District	RMB P/R B Aguayo Math Tutor May 2019	\$86.50	
	RMB Fd Sppls Qtrly Schools Mtg 031319	\$105.29	
	RMB Fd Sppls EOC Training Mtg 030819	\$302.68	
	RMB Support Stdnt Funeral Exps 031419	\$500.00	
	RMB Kiwanis Annl Membership NO	\$150.00	
	SB Fdtn Dougan 18 Gmt Exps	\$19,438.00	
	SB Fdtn Dougan Grant Exp	\$21,620.58	
	FY19 Rupe Fdtn CNA Nursing Exps	\$1,500.33	
		\$43,703.38	FN 83000618
All American Screen Printing Inc	Sppls Week of Discovery Tshirts	\$927.86	
	Sppls All Staff Day Fanny Packs	\$2,229.38	
	Sppls New Administrators Jackets	\$228.38	
		\$3,385.62	FN 83000619
American Star Tours, Inc.	Week of Discovery Labs Field Trip 081519	\$1,085.00	
		\$1,085.00	FN 83000620
Antioch University	Fall 2019 Schol L Ruiz	\$3,000.00	
		\$3,000.00	FN 83000621
Brandman University	Fall 2019 Schol M Molina	\$400.00	
	Fall 2019 Schol M Molina	\$600.00	
		\$1,000.00	FN 83000622
Cal Poly State University	Fall 2019 Schol A Arroyo Perez	\$1,000.00	
		\$1,000.00	FN 83000623
	Fall 2019 Schol J Robson	\$900.00	
	Fall 2019 Schol J Robson	\$1,138.00	
		\$2,038.00	FN 83000624
	Fall 2019 Schol M Torrico Medina	\$3,000.00	
		\$3,000.00	FN 83000625

**Allan Hancock College  
Check Register  
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<u>Vendor Name</u>	<u>Description</u>	<u>Amount</u>	<u>Check</u>
Cal Poly State University	Fall 2019 Schol R Vernon	\$2,000.00	
		<u>\$2,000.00</u>	FN 83000626
	Fall 2019 Schol A Wittke	\$2,000.00	
		<u>\$2,000.00</u>	FN 83000627
Calif State University Chico	Fall 2019 Schol T Motter	\$800.00	
	Fall 2019 Schol T Motter	\$1,250.00	
		<u>\$2,050.00</u>	FN 83000628
Cardmember Service	Fd Sppls Staff Luncheon 073019	\$73.44	
	Std Emgcy NCS GED Exam Misner	\$140.00	
	Std Emgcy NCS GED Exam Morales	\$35.00	
	Fd Sppls C of A Brd Mtg 071719	\$32.07	
	Sppls Ambassador Pens	\$82.82	
	Std Emgcy NCS GED Exam Morales	\$35.00	
	Constant Contact Monthly Fees	\$76.71	
	AHC Annl Parking Pass NR	\$10.00	
	Fclty Rntl SM Library CA Retreat 081219	\$80.00	
	Fd Sppls College Advn Retreat 081219	\$411.00	
	Fdtn Office Postage Stamps	\$221.80	
	Sppls Hancock Promise	\$125.60	
	Westin Hotels Refund Reversal	\$46.21	
	Sppls Hancock Promise	\$35.31	
	Std Emgcy NCS GED Exam Gutierrez	\$35.00	
Fd Sppls Dean's Retreat 080719	\$404.55		
Sppls PCPA Tkts Marian MC 081419	\$233.50		
		<u>\$2,078.01</u>	FN 83000629
Crossroads Self Storage, LLC	Storage Fee Hancock Film Collection Sept 2019	\$173.00	
		<u>\$173.00</u>	FN 83000630
Angelica Eulloqui	RMB Fd Sppls WoD 081319 & 081519	\$1,074.71	
	RMB Fd Sppls WoD 081219	\$133.07	
		<u>\$1,207.78</u>	FN 83000631
Emmanuel Guerrero	RMB Fd Sppls WoD 081419	\$332.85	
		<u>\$332.85</u>	FN 83000632
Point Of Action	Sppls Leadership Academy T-Shirts	\$570.94	
	Sppls Leadership Academy TSirts Up Charges	\$10.50	
		<u>\$581.44</u>	FN 83000633
San Diego State University	Fall 2019 Schol R Gonzalez	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000634
	Fall 2019 Schol S Sustaita	\$500.00	
		<u>\$500.00</u>	FN 83000635
San Francisco State University	Fall 2019 Schol G West	\$500.00	
		<u>\$500.00</u>	FN 83000636
Testa Catering	Fd Sppls All Staff Day Breakfast 081619	\$1,475.88	
		<u>\$1,475.88</u>	FN 83000637

Allan Hancock College  
 Check Register  
 Check Dates from 8/1/2019 to 8/31/2019  
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Vendor Name	Description	Amount	Check
UC Regents	Fall 2019 Schol J Cervantes	\$10,000.00	
	Fall 2019 Schol J Cervantes	\$1,000.00	
		\$11,000.00	FN 83000638
Uc Santa Barbara	Fall 2019 Schol S Ochoa	\$1,000.00	
	Fall 2019 Schol S Ochoa	\$1,000.00	
	Fall 2019 Schol S Ochoa	\$1,000.00	
		\$3,000.00	FN 83000639
University Of California - Davis	Fall 2019 Schol D Ochoa	\$1,150.00	
	Fall 2019 Schol D Ochoa	\$3,000.00	
		\$4,150.00	FN 83000640
		Total: \$324,215.72	



**Allan Hancock College  
Check Register  
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<b>Vendor Name</b>	<b>Description</b>	<b>Amount</b>	<b>Check</b>
Brandman University	Fall 2019 Schol G Ernst	\$2,100.00	
		<u>\$2,100.00</u>	FN 83000641
Cal Poly State University	Fall 2019 Schol A Lewis	\$500.00	
	Fall 2019 Schol A Lewis	\$500.00	
		<u>\$1,000.00</u>	FN 83000642
	Fall 2019 Schol C Pina	\$1,143.00	
		<u>\$1,143.00</u>	FN 83000643
	Fall 2019 Schol A Castro	\$500.00	
		<u>\$500.00</u>	FN 83000644
Cal State University-Long Beach	Fall 2019 Schol P Pineda-Rodriguez	\$1,500.00	
		<u>\$1,500.00</u>	FN 83000645
Calif State Univ Fresno	Fall 2019 Schol B Rubalcaba	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000646
San Francisco State University	Fall 2019 Schol J Lopez	\$500.00	
		<u>\$500.00</u>	FN 83000647
AHC Campus Graphics	Hancock Promise Packets	\$520.38	
	AHC Fdtn FY20 Emp Giving Cards	\$103.00	
	AHC Fdtn FY20 Emp Giving TY Cards	\$75.90	
	AHC Fdtn FY20 Alumni Letters	\$122.00	
	AHC Fdtn FY20 Envelopes Design Only	\$92.50	
	Week of Discovery PPT Eng	\$27.33	
	Week of Discovery PPT Spanish	\$27.33	
	Week of Discovery Math Handouts	\$3.60	
	Week of Discovery Agendas	\$35.76	
	AHC Fdtn FY20 Name Plate JH	\$10.00	
	AHC Fdtn FY20 Name Tag JH	\$10.00	
	AHC Fdtn FY20 Bus Cards JH	\$15.00	
		<u>\$1,042.80</u>	FN 83000648
AHC District	RMB P/R Schol Bnqt KBoland	\$224.28	
	RMB P/R Math Tutor BAguayo	\$24.71	
	RMB Sppls Apprctn MAllegre	\$25.99	
	RMB Sppls Ret & Recg Event 051619	\$461.06	
	RMB Fd Sppls Commencement 052419	\$83.52	
	RMB Fd Sppls Fclty Assn Mtg 040519	\$73.28	
	RMB Fd Sppls Recg MAllegre 052019	\$75.00	
	RMB Fd Sppls Cabinet Mtg 052319	\$139.97	
	RMB Fd Sppls Commc Volunteers 052419	\$329.79	
	RMB Fd Sppls Dental Asst Grad 050319	\$841.41	
	RMB Fd Spps Cabinet Mtg 041619	\$20.09	
	RMB Fd Sppls LVC Event 042519	\$186.07	
	RMB Fd Sppls Pres Rndtble Mtg 040119	\$21.58	
	RMB Support Feed A Need 051719	\$500.00	
	RMB Support Good Food for Good 051919	\$1,000.00	
	RMB Fd Sppls Pres Rndtable Mtg 040119	\$367.82	
	Banner Scholarships Aug 2019	\$222,554.00	

**Allan Hancock College**  
**Check Register**  
**Check Dates from 9/1/2019 to 9/30/2019**  
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Vendor Name	Description	Amount	Check
		\$226,928.57	FN 83000649
Ferrabie Aiello	RMB Mlg July 2019	\$48.72	
	RMB Mlg Aug 16-30 2019	\$137.92	
		\$186.64	FN 83000650
Cal Poly State University	Fall 2019 Schol C Brickey	\$500.00	
	Fall 2019 Schol C Brickey	\$1,000.00	
		\$1,500.00	FN 83000651
	Fall 2019 Schol K Golike	\$1,500.00	
	Fall 2019 Schol K Golike	\$500.00	
		\$2,000.00	FN 83000652
	Fall 2019 Schol L Iliff	\$750.00	
		\$750.00	FN 83000653
	Fall 2019 A Salazar Santos	\$500.00	
		\$500.00	FN 83000654
Calif State Univ Fresno	Fall 2019 Schol R Michel	\$1,800.00	
		\$1,800.00	FN 83000655
Office Depot	FY20 AHC Fdn Office Sppls Waters	\$24.96	
	Sppls Week of Discovery 2019	\$2,241.60	
	Sppls Week of Discovery 2019	\$1,232.57	
	Sppls Week of Discovery 2019	\$325.60	
		\$3,824.73	FN 83000656
Santa Maria Breakfast Rotary Club	Monthly Dues/Fees KW July 2019	\$217.35	
		\$217.35	FN 83000657
Testa Catering	Fd Sppls Faculty Orientation Mtgs 081519	\$1,046.72	
	Fd Sppl USD of Ag Mtg 090419	\$107.66	
		\$1,154.38	FN 83000658
Uc San Diego	Fall 2019 Schol M Gatz	\$1,500.00	
	Fall 2019 Schol M Gatz	\$500.00	
		\$2,000.00	FN 83000659
Uc Santa Barbara	Fall 2019 Schol E Melena	\$850.00	
		\$850.00	FN 83000660
AHC District	RMB FY19 EMS Exps	\$2,082.73	
	RMB FY19 Fire Tech Exps	\$5,403.00	
		\$7,485.73	FN 83000661
Blackbaud Inc	RE7 Project Mgmt and Implementation	\$2,310.00	
		\$2,310.00	FN 83000662
Cornish College Of The Arts	Fall 2019 Schol C Zumbado	\$4,300.00	
		\$4,300.00	FN 83000663
Crossroads Self Storage, LLC	Storage Fees Hancock Film Collection Oct 2019	\$173.00	
		\$173.00	FN 83000664

**Allan Hancock College  
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<b>Vendor Name</b>	<b>Description</b>	<b>Amount</b>	<b>Check</b>
CSU Stanislaus	Fall 2019 Schol A Camarena Morales	\$2,500.00	
		<u>\$2,500.00</u>	FN 83000665
Jay Cee Trophy	Sppls Memorial plaque	\$451.31	
	Sppls Plaque setup fee	\$16.44	
		<u>\$467.75</u>	FN 83000666
Adelina Pozos	RMB Trvl SkillsUSA CA Region Conf 091219	\$211.32	
		<u>\$211.32</u>	FN 83000667
Santa Barbara Foundation	HP End Investment M and K Rick 082219	\$98.50	
	HP End Investment M Fugate 082619	\$492.50	
	HP End Investment R S Foster 082619	\$985.00	
	HP End Investment J Hooten 082319	\$98.50	
	HP End Investment R Mahon 082319	\$49.25	
	HP End Investment L McNulty 082319	\$98.50	
	HP End Investment J Markline 082619	\$985.00	
	HP End Investment Moats 082619	\$985.00	
	HP End Investment J Aiello 082619	\$82.08	
	HP End Investment M Rabska 082719	\$1,477.50	
	HP End Investment R and M Nanning 082719	\$5,910.00	
	HP End Investment L Reed 090919	\$492.50	
	HP End Investment J Hooten 091019	\$98.50	
	HP End Investment R Mahon 091019	\$49.25	
	HP End Investment L McNulty 091019	\$98.50	
	HP End Investment T and D Sherry 091219	\$2,364.00	
	HP End Investment L Miyahara 091019	\$49.25	
	HP End Investment R Romero 091219	\$197.00	
		<u>\$14,610.83</u>	FN 83000668
Uc Santa Barbara	Fall 2019 Schol A Araiza	\$500.00	
		<u>\$500.00</u>	FN 83000669
	Fall 2019 Schol V Villa	\$500.00	
	Fall 2019 Schol V Villa	\$500.00	
	Fall 2019 Schol V Villa	\$1,000.00	
		<u>\$2,000.00</u>	FN 83000670
University of CA Santa Cruz	Fall 2019 Schol A Jimenez	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000671
University of North Florida	Fall 2019 Schol C-B Hernandez	\$1,000.00	
		<u>\$1,000.00</u>	FN 83000672
Cal Poly State University	Fall 2019 Schol A Salazar Santos	\$500.00	
		<u>\$500.00</u>	FN 83000673
Cal State University-Long Beach	Fall 2019 Schol E Atilano	\$500.00	
		<u>\$500.00</u>	FN 83000674
Calif State Univ Fresno	Fall 2019 Schol T Lino	\$500.00	
		<u>\$500.00</u>	FN 83000675

**Allan Hancock College  
Check Register  
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Vendor Name	Description	Amount	Check
Cardmember Service	Sppls Flower Carriage D Watts	\$110.11	
	Ldg Blackbaud AcademicWorks NR 10/14-18/19	\$284.86	
	Sppls AHC Bookstore Card E Gardner	\$25.00	
	Monthly Contact Fees	\$90.25	
	Sppls Fdtn Office	\$102.83	
	AHC Parking Permit E Gardner	\$10.00	
	Sppls Jerome Florists Hertoff/Leutloff	\$216.42	
	NCS GED exam	\$35.00	
	Sppls Fdtn Office	\$21.79	
	Staff Mtg Ultimate Escape Room 091219	\$100.00	
	Sppls Fdtn Office	\$68.49	
	Fd Sppls Bow-WOW 090419	\$18.28	
	Reg Fee North Co Nonprofit Forum 092619	\$172.16	
	NCS GED Exam J Banks	\$35.00	
	Sppls Fdtn Office	\$12.66	
	NCS GED testing	\$35.00	
	Sppls Fdtn Office	\$43.09	
	Sppls Fdtn Office	\$45.65	
	Sppls Fdtn Office	\$10.54	
	Fd Sppls Mtg 082119 JA & G Walker	\$58.72	
	Fd Sppls Gift basket Richie Trucking	\$37.38	
	Fd Sppls Mtg 083019 JA & J Fields	\$14.78	
	Airfare AcademicWorks Conf 10/14-18/19 NR	\$393.96	
	Fd Sppls Staff Mtg 082319	\$81.60	
	Fd Sppls 082819	\$50.22	
	Fd Sppls 082919	\$28.60	
	Fd Sppls Staff Retreat 091119	\$11.85	
	Fd Sppls Staff Retreat 091119	\$91.49	
	Fd Sppls 081419 Fclty Orientation	\$265.00	
	Fd Sppls 081419 Fclty Orientation	\$429.41	
	Hancock Boosters BBQ & Art	\$3,500.00	
	Fd Sppls Sprvsr/Conf Mtg 082219	\$274.74	
Fd Sppls Mtg 081519 KW JH RFlores	\$55.00		
Fd Sppls US Dept Ag Mtg 090419	\$1,082.45		
Fd Sppls USDA Mtg 090419 KW SE MG MB JA	\$163.00		
Sppls Staff Appreciation KS	\$159.98		
Fd Sppls Sprvsr/Conf Mtg 091319	\$84.99		
		\$8,220.30	FN 83000676
Kim Ensing	RMB Fd Sppls Std Athl Eligibility Mtg 091219	\$298.59	
	RMB Sppls Fbll Game Exp	\$8.94	
		\$307.53	FN 83000677
Follett Heg - Ahc Bookstore	Sppls Certified Nursing Prog Std Pressure Cuffs	\$1,448.55	
	Sppls CNA Student Textbooks	\$5,774.63	
	Sppls Week of Discovery Bk Gift Cards	\$10,000.00	
		\$17,223.18	FN 83000678
Lizabeth Phillips	RMB Fd Sprvsr/Conf Mtg 091319	\$27.17	
		\$27.17	FN 83000679

Allan Hancock College  
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Vendor Name	Description	Amount	Check
Sacramento State University	Fall 2019 Schol A Hernandez	\$500.00	
		<u>\$500.00</u>	FN 83000680
Santa Maria Valley Discovery Museum	Farm to Table Event Auction Item	\$2,900.00	
		<u>\$2,900.00</u>	FN 83000681
Santa Maria Valley Ymca	Sponsor Golf Tournament 092719	\$700.00	
		<u>\$700.00</u>	FN 83000682
University of Oregon	Fall 2019 Schol D Barrick	\$750.00	
		<u>\$750.00</u>	FN 83000683
VTC Enterprises	Employee Giving Envelopes	\$278.94	
		<u>\$278.94</u>	FN 83000684
		<u>Total: \$319,463.22</u>	

**Allan Hancock College  
Check Register  
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<b>Vendor Name</b>	<b>Description</b>	<b>Bank Code: FN</b>	<b>Amount</b>	<b>Check</b>
Cal Poly State University	Fall 2019 Schol L Alcantar Camacho		\$2,500.00	
			<u>\$2,500.00</u>	FN 83000685
	Fall 2019 Schol D Bagasol		\$350.00	
	Fall 2019 Schol D Bagasol		\$650.00	
			<u>\$1,000.00</u>	FN 83000686
	Fall 2019 Schol G Lopez		\$1,100.00	
	Fall 2019 Schol G Lopez		\$4,700.00	
			<u>\$5,800.00</u>	FN 83000687
The Rotary Club Of Santa Maria	Dues and Membership Fees RC April 2019		\$60.00	
			<u>\$60.00</u>	FN 83000688
The Shack of Lompoc, Inc.	Sppls CNA Student Uniform Tops Sppls CNA Student Uniform Pants		\$787.19	
			\$601.86	
			<u>\$1,389.05</u>	FN 83000689
Uc Santa Barbara	Fall 2019 Schol A Alonzo Sierra Fall 2019 Schol A Alonzo Sierra		\$1,000.00	
			\$1,000.00	
			<u>\$2,000.00</u>	FN 83000690
AHC Campus Graphics	HP Packet Newsletters Reprint AHC Fdtn Note Stationary HP Special A2 Cards & Envelopes FY20 Scholarship Program PLA lamAHC Postcards HP Handout Cards Reprint AHC Fdtn Envelopes AHC Fdtn Envelopes Print Rush JH		\$196.20	
			\$12.99	
			\$2.89	
			\$39.20	
			\$71.80	
			\$61.50	
			\$50.50	
			\$81.50	
			\$2.32	
	<u>\$518.90</u>	FN 83000691		
AHC District	RMB Chargebacks July 2019 Airfest Support RMB Chargebacks Aug 2019 Fd Sppls Support Career Exploration Day 100419 Banner Scholarships Sept 2019		\$1,000.00	
			\$276.87	
			\$250.00	
			\$30,579.00	
		<u>\$32,105.87</u>	FN 83000692	
American Business Machines	Canon Copies 070119-093019		\$18.34	
			<u>\$18.34</u>	FN 83000693
Cal Poly State University	Fall 2019 Schol L Rodriguez Fall 2019 Schol L Rodriguez		\$500.00	
			\$1,000.00	
			<u>\$1,500.00</u>	FN 83000694
Erin Gardner	RMB Mlg Sept 2019		\$46.63	
			<u>\$46.63</u>	FN 83000695
Office Depot	Sppls Fdtn Office Sppls Fdtn Office Sppls Fdtn Office Sppls Fdtn Office		\$25.85	
			\$108.79	
			\$7.70	
			\$38.94	
			<u>\$181.28</u>	FN 83000696

**Allan Hancock College  
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Vendor Name	Description	Amount	Check
Natalie Rucobo	Trvl Exp Academic Works Conf 10/14-18/19	\$537.12	
		<u>\$537.12</u>	FN 83000697
Elaine Healy	Sppls Dia De Los Muertos Celebration 103119	\$500.00	
		<u>\$500.00</u>	FN 83000698
PCPA	Quarterly Northern Trust Distribution	\$18,662.00	
		<u>\$18,662.00</u>	FN 83000699
Santa Maria Breakfast Rotary Club	Monthly Dues/Fees KW Sept 2019	\$133.85	
		<u>\$133.85</u>	FN 83000700
Students for Eco-Education and Agriculture, Inc.	Farm Day Dinner Tkts 092719	\$800.00	
		<u>\$800.00</u>	FN 83000701
Tortilleria El Toro II, Inc.	Fd Sppls New/Promoted Staff Event 101519	\$363.13	
		<u>\$363.13</u>	FN 83000702
AHC District	Mailroom Charges Jul-Sept 2019	\$133.00	
		<u>\$133.00</u>	FN 83000703
Ashley Brackett	Sppls Gift Card Prizes College Night 102919	\$500.00	
		<u>\$500.00</u>	FN 83000704
Cal Poly State University	2019 Fall Schol V Jarvis	\$500.00	
	2019 Fall Schol V Jarvis	\$500.00	
		<u>\$1,000.00</u>	FN 83000705
Marlyn Cox	RMB Postage Fees 101819	\$177.96	
	RMB Fd Sppls Mtgs 101619	\$20.57	
		<u>\$198.53</u>	FN 83000706
Crossroads Self Storage, LLC	Storage Fees Hancock film collection Nov 19	\$173.00	
		<u>\$173.00</u>	FN 83000707
Pacific Coast Business Times	FY20 Newspaper Subscription Renewal	\$98.99	
		<u>\$98.99</u>	FN 83000708
Santa Barbara Foundation	HP End Investmnt SY Valley Rotary Fdtn 061819	\$4,925.00	
	HP End Investmnt FJ Aiello 092419	\$82.08	
	HP End Investmnt R Baum 100119	\$49.25	
	HP End Investmnt PG&E 100119	\$4,925.00	
	HP End Investmnt B Manning 091819	\$98.50	
	HP End Investmnt A Hobson 092519	\$197.00	
	HP End Investmnt M Carson 100319	\$492.50	
	HP End Investmnt Union Bank Fdtn 100419	\$4,925.00	
	HP End Investmnt G Walker 082319	\$197.00	
		<u>\$15,891.33</u>	FN 83000709
Skills Usa Inc	Fall Leadership Conf Advisor Reg Fee	\$10.00	
		<u>\$10.00</u>	FN 83000710
AHC District	RMB Fd Sppls PLA 2019	\$29.08	
	RMB Sppls mugs PLA 2019	\$418.01	
	RMB Fd Sppls PLA 2019	\$31.14	

**Allan Hancock College  
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Vendor Name	Description	Bank Code: FN	Amount	Check
AHC District	RMB Sppls All Staff Day 081619		\$69.78	
	RMB Fd Sppls Spvsr/Conf Luncheon 080219		\$795.62	
	SB Fdtn Gougan Grant Exp		\$6,479.42	
			<u>\$7,823.05</u>	FN 83000711
Brandman University	Fall 2019 Schol P Russ		\$1,000.00	
			<u>\$1,000.00</u>	FN 83000712
Cardmember Service	Fd Sppls Event Donors		\$27.19	
	Lompoc Valley Sch Fund Event Tkts 101319		\$98.74	
	Sppls Condolence Flowers KW		\$153.72	
	Sppls Fdtn Office Binders		\$85.37	
	Constant Contact Monthly Fee		\$90.25	
	Sppls Fdtn Office		\$33.67	
	LAX parking BBCON Conf 10/14-18/19		\$97.98	
	Fd Sppls HP event 093019		\$32.22	
	Fd Sppls HP event 093019		\$431.00	
	Sppls Fdtn Promise		\$87.20	
	AHC Bookstore HP events		\$100.00	
	COLAB Tkts 102619		\$750.00	
	Fd Sppls Fclty Orint 100419		\$193.75	
	Fd Sppls Spvsr/Conf Mtg 101019		\$66.85	
Boys & Girls Club SM Charge Error 101519		\$200.00		
			<u>\$2,447.94</u>	FN 83000713
Susannah Kopecky	RMB Sppls Banned Books Week		\$252.22	
			<u>\$252.22</u>	FN 83000714
Tiffany Lankford	RMB Fd Sppls Aspire Academy Mtg		\$35.05	
			<u>\$35.05</u>	FN 83000715
	RMB Fd Sppls Aspire Academy		\$209.67	
			<u>\$209.67</u>	FN 83000716
Regional Testing Center	CNA Students Exam 103119-110119		\$4,200.00	
			<u>\$4,200.00</u>	FN 83000717
Victoria Rivas	RMB Sppls Dream Center Receipts 10/08-09/19		\$12.98	
			<u>\$12.98</u>	FN 83000718
Natalie Rucobo	RMB Vision Exps FY20		\$168.00	
			<u>\$168.00</u>	FN 83000719
San Diego State University	Fall 2019 Schol E Martella		\$500.00	
	Fall 2019 Schol E Martella		\$1,000.00	
		<u>\$1,500.00</u>	FN 83000720	
	Fall 2019 Schol I Moreno Gutierrez		\$500.00	
			<u>\$500.00</u>	FN 83000721
Santa Maria Kiwanis for Kids, Inc.	FY20 Membership Dues NO		\$150.00	
			<u>\$150.00</u>	FN 83000722



**Allan Hancock College  
Check Register  
Check Dates from 10/1/2019 to  
10/31/2019**

Vendor Name	Description	Bank Code: FN	Amount	Check
Santa Maria Valley Community Foundation	Sponsor Leading with Love Conf 030720		\$1,500.00	
			<u>\$1,500.00</u>	FN 83000723
Sierra Community College District	Fall 2019 Schol C Wing Reissue		\$1,225.00	
	Fall 2019 Schol C Wing Reissue		\$2,000.00	
	Fall 2019 Schol C Wing Reissue		\$1,137.00	
			<u>\$4,362.00</u>	FN 83000724
UGC Supply	Public Safety Complex Aspire Academy water bottles		\$399.00	
	Proof and shipping		\$82.00	
	Repeat setup		\$23.00	
			<u>\$504.00</u>	FN 83000725
			<u>Total: \$110,785.93</u>	

**Allan Hancock College  
Check Register  
Check Dates from 11/1/2019 to  
11/30/2019**

Vendor Name	Description	Bank Code: FN	Amount	Check
AHC District	202010-202020 Hancock Promise Stdnt Fees Addtl		\$4,062.00	
			<u>\$4,062.00</u>	FN 83000726
US DOD Productions, LLC	Sppls PSC Aspire Academy Challenge Coin		\$389.00	
	Sppls PSC Aspire Coin Mold Fee		\$125.00	
			<u>\$514.00</u>	FN 83000727
AHC Campus Graphics	HP SM Sun Design		\$168.00	
	Schol Prog 2020 Bookmarks		\$34.61	
	Schol Prog 2020 Table Tents		\$135.60	
	Schol Prog 2020 Banner Design		\$15.00	
	Schol Prog 2020 Banners		\$76.09	
	AHC Fdtn Letterhead		\$51.80	
	AHC Fdtn Ad Design Only		\$42.00	
	Fdtn Board Book		\$71.80	
	Fdtn Board Demographics		\$10.20	
	SM Times Ad Design Only		\$84.00	
			<u>\$689.10</u>	FN 83000728
AHC District	Fdtn Banner Schol Oct 2019		\$2,439.00	
			<u>\$2,439.00</u>	FN 83000729
All American Screen Printing Inc	Administrators jacket D Whitham		\$76.13	
	Administrators jacket RHolmes		\$76.13	
			<u>\$152.26</u>	FN 83000730
Michael Avila	RMB Sppls Film Equipment		\$64.16	
			<u>\$64.16</u>	FN 83000731
Blackbaud Inc	Raisers Edge Svc 10/01-31/19		\$1,000.00	
	Raisers Edge Implementation TM VS 10/20-26/19		\$135.00	
	Raisers Edge Svcs 11/01-30/19		\$1,000.00	
			<u>\$2,135.00</u>	FN 83000732
Cowboy Flavor	Fd Sppls Athletics 091419 & 100519		\$700.00	
			<u>\$700.00</u>	FN 83000733
Erin Gardner	RMB Vision 2020 Eyeglasses		\$16.13	
	RMB Trvl 102919 & 110319		\$18.56	
			<u>\$34.69</u>	FN 83000734
Kathleen Johnson	RMB Sppls Dental Lab		\$39.13	
			<u>\$39.13</u>	FN 83000735
Cynthia Melendez	Fd Sppls PC Encore Circle PCPA event Deposit		\$300.00	
			<u>\$300.00</u>	FN 83000736
Office Depot	Sppls Fdtn Office		\$10.97	
	Sppls Fdtn Office		\$41.78	
	Sppls Fdtn Office		\$16.30	
			<u>\$69.05</u>	FN 83000737
Santa Maria Breakfast Rotary Club	Monthly dues & fees KW 103119		\$108.35	

Allan Hancock College  
Check Register  
Check Dates from 11/1/2019 to  
11/30/2019  
Bank Code: FN

Vendor Name	Description	Amount	Check
		\$108.35	FN 83000738
Santa Maria-Lompoc Natl Assn For The	2019 Freedom Fund sponsorship	\$1,000.00	
		\$1,000.00	FN 83000739
Tortilleria El Toro II, Inc.	Fd Sppls PCPA Little Mermaid Cast Dinner	\$1,031.67	
	Fd Sppls Tortillas and delivery	\$222.90	
		\$1,254.57	FN 83000740
U S Postal Service	Business Reply Envelope Postage	\$200.00	
		\$200.00	FN 83000741
Uliveto Inc.	Fd Sppls Centennial Circle reception	\$942.81	
		\$942.81	FN 83000742
Cynthia Melendez	Fd Sppls PC Encore Circle PCPA event 111619	\$300.00	
		\$300.00	FN 83000743
PCPA	Sppls Tkts Pres Circle Little Mermaid Adult 111619	\$1,755.00	
	Sppls Tkts Pres Circle Little Mermaid Child 111619	\$529.00	
	Sppls Tkts Service Charge Little Mermaid 111619	\$7.00	
		\$2,291.00	FN 83000744
AHC Campus Graphics	HP Centennial Circle Package	\$39.24	
		\$39.24	FN 83000745
Ferrabie Aiello	RMB Mlg Sept 2019	\$51.85	
	RMB Mlg October 2019	\$122.03	
	RMB Mlg 11/03-08/19	\$37.88	
		\$211.76	FN 83000746
CoastHills Credit Union	Sppls Student 911 Prepaid VISAs	\$300.00	
	Sppls Student 911 Prepaid VISAs	\$350.00	
	Sppls Student 911 Prepaid VISAs	\$350.00	
	Bank Svc Fees	\$42.00	
		\$1,042.00	FN 83000747
PCPA Foundation	Conrad PCPA NonFed Title III	\$5,592.09	
	PCPA Schol NonFed Title III	\$16,384.91	
	Sesto Severo NonFed Title III	\$5,501.93	
	Conrad W PCPA NonFed Title III	\$1,207.53	
	PCPA Schi NonFed Title III	\$3,371.57	
	Sesto Severo NonFed Title III Proceeds	\$604.43	
	PCPA Title III Endowment	\$43,996.30	
	Sesto Severo Title III	\$14,773.62	
	W Conrad PCPA Title III	\$15,015.73	
	PCPA Title III	\$17,076.62	
	Sesto Severo Title III	\$5,559.67	
	Conrad W PCPA Title III	\$5,912.93	
		\$134,997.33	FN 83000748
Santa Barbara Foundation	HP End Investment J Hooten 102119	\$98.50	
	HP End Investment L McNulty 102119	\$98.50	
	HP End Investment L Miyahara 102119	\$49.25	
	HP End Investment J Aiello 102219	\$82.08	

**Allan Hancock College  
Check Register  
Check Dates from 11/1/2019 to  
11/30/2019**

<b>Vendor Name</b>	<b>Description</b>	<b>Bank Code: FN</b>	<b>Amount</b>	<b>Check</b>
Santa Barbara Foundation	HP End Investment G Walker NY Life 102119		\$114.26	
	HP End Investment G Walker NY Life 092019		\$197.00	
	HP End Investment G/P Eldredge 102819		\$98.50	
	HP End Investment T/A Giangreco 102919		\$418.62	
	HP End Investment S/K Chubon 102919		\$295.50	
	HP End Investment R Madden 102919		\$98.50	
	HP End Investment A/J Hebon 102919		\$410.74	
	HP End Investment B/P Lackey 102919		\$1,970.00	
	HP End Investment J/J Paulsen 102919		\$1,970.00	
	HP End Investment J/B Scully 102919		\$1,970.00	
	HP End Investment K Telleria 110519		\$985.00	
	HP End Investment Toyota of SM 110419		\$2,462.50	
	HP End Investment Big America Hotel Hearn 110419		\$9,850.00	
	HP End Investment M/S Lachemann 110519		\$197.00	
	HP End Investment J/J Earnest 110519		\$147.75	
	HP End Investment B/S Murphy 110819		\$197.00	
	HP End Investment M Daane 101519		\$15.76	
	HP End Investment B Manning 101519		\$98.50	
	HP End Investment J McGlothlin 111419		\$32,833.00	
				<u>\$54,657.96</u>
AHC District	Fdtn Passthrough for District		\$7,500.00	
			<u>\$7,500.00</u>	FN 83000750
	Std Ass Reg Fees J Wallace Term 202020		\$250.00	
			<u>\$250.00</u>	FN 83000751
Crossroads Self Storage, LLC	Hancock Film Collection Storage Fees Dec 2019		\$173.00	
			<u>\$173.00</u>	FN 83000752
Foundation for California Community Colleges	FY20 NCCCF Membership		\$1,365.00	
			<u>\$1,365.00</u>	FN 83000753
Spencers Fresh Markets	CARE Program Turkey Drive Baskets 11/26/19		\$2,002.67	
			<u>\$2,002.67</u>	FN 83000754
Ferrabie Aiello	Manual Payroll Addl Nov 2019		\$102.16	
			<u>\$102.16</u>	FN 83000755
			<u>Total: \$219,636.24</u>	

Allan Hancock College Foundation  
Contributions  
July 1, 2019 through June 30, 2020

Account	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
General Operations	\$ 6,221	\$ 20,035	\$ 35	\$ 6,256	\$ 2,035								\$ 34,582
Non Cash Contribution													\$ -
Other Local Income			\$ 124	\$ 167	\$ 109								\$ 400
District Grant Contributions	\$ 5,851	\$ 5,851	\$ 5,851	\$ 5,851	\$ 5,851								\$ 29,256
President's Circle	\$ 1,691	1,194	\$ 2,487	\$ 2,546	\$ 3,802								\$ 11,719
Restricted	\$ 1,500	\$ 12,358	\$ 1,897	\$ 2,554	\$ 273,888								\$ 292,197
Scholarships	\$ 34,396	\$ 9,060	\$ 33,299	\$ 30,903	\$ 31,961								\$ 139,619
Hancock Promise	\$ 25,642	\$ 29,358	\$ 9,260	\$ 172,157	\$ 23,791								\$ 260,209
Endowments		\$215,300	\$ 100	\$ 10,150	\$ 4,000								\$ 229,550
<b>MONTHLY TOTALS</b>	\$ 75,301	\$293,157	\$ 53,054	\$230,584	\$ 345,437	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>CURRENT YTD TOTALS</b>	\$ 75,301	\$ 368,458	\$ 421,512	\$ 652,095	\$ 997,532	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 997,532

**PRIOR YEARS CONTRIBUTIONS**

July 18 - June 19	1,646,016
July 17 - June 18	2,547,577
July 16 - June 17	1,167,156
July 15 - June 16	1,766,065
July 14 - June 15	1,354,736
July 12 - June 13	11,662,226
July 11 - June 12	774,887
July 10 - June 11	907,673
July 09 - June 10	941,725
July 08 - June 09	1,053,236
July 07 - June 08	1,070,668
July 06 - June 07	1,098,427
July 05 - June 06	1,125,361
July 04 - June 05	951,050

**NOTES:**

- a) Report does not include investment portfolio activity.
- b) Report does not include outstanding pledges.

**ALLAN HANCOCK COLLEGE FOUNDATION  
STATEMENT OF OPERATIONS  
FOR THE PERIOD ENDING 11/30/2019**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
<b>REVENUES:</b>							
Contributions, Gifts, Grants & Endwmnts	0	34,582	563,284	139,619	229,550	0	967,034
District/Grant Contribution	0	29,256	0	0	0	0	29,256
Sales and Commission	0	0	285	0	0	0	285
Interest and Investment Income	0	9,578	556	0	0	200,397	210,530
Realized Gain/Loss on Invest	0	282	0	0	0	388,053	388,335
Unrealized Gain/Loss on Invest	0	13,142	0	0	0	314,003	327,144
Other Local Revenues	0	0	400	0	0	0	400
<b>Total Revenues</b>	<b>0</b>	<b>86,840</b>	<b>564,525</b>	<b>139,619</b>	<b>229,550</b>	<b>902,452</b>	<b>1,922,985</b>
<b>EXPENSES:</b>							
Non Bargaining Unit	0	98,466	0	0	0	0	98,466
Benefits	0	8,636	0	0	0	0	8,636
Public Relations/Recognitions	0	327	160	0	0	0	487
Office/Operational Supplies	0	1,625	9,663	0	0	0	11,287
In Kind Supply Expense	0	0	210	0	0	0	210
Non Instr Printing	0	1,460	4,006	0	0	0	5,467
Food - Business Meetings/Events	0	979	18,871	0	0	0	19,849
Service Contracts (Businesses)	0	1,128	0	0	0	0	1,128
Travel - All Travel Costs	0	1,891	1,250	0	0	0	3,141
Foundation Community Activities	0	3,599	11,875	0	0	0	15,473
Dues & Memberships	0	1,464	804	0	0	0	2,268
Non-Tech Licenses, Permits, Fees	0	20	1,423	0	0	0	1,443
Software/Technology Licenses	0	0	4,445	0	0	0	4,445
District/College Support	0	0	18,231	0	0	0	18,231
Postage/Express Services	0	1,001	434	0	0	0	1,435
Mailing Service	0	0	2,455	0	0	0	2,455
Advertising	0	83	0	0	0	0	83
Bank Service Charges	0	962	1,210	0	0	0	2,172
Investment Brokerage Fees	0	1,658	0	0	0	97,825	99,483
PCPA Support	0	0	0	37,324	0	0	37,324
PCPA Foundation Support	0	0	0	0	101,265	33,733	134,997
Student Assistance	0	0	12,756	0	0	0	12,756
Scholarships	0	0	4,062	445,390	0	0	449,452
<b>Total Expenses</b>	<b>0</b>	<b>123,297</b>	<b>91,853</b>	<b>482,714</b>	<b>101,265</b>	<b>131,558</b>	<b>930,687</b>
<b>Net Income (Loss)</b>	<b>0</b>	<b>(36,457)</b>	<b>472,672</b>	<b>(343,095)</b>	<b>128,285</b>	<b>770,894</b>	<b>992,298</b>
<b>OTHER FINANCING SOURCES/OUTGO:</b>							
Intrafund Transfer-In	0	168,657	11,471	4,470	744,835	238,465	1,167,897
Intrafund Transfers-Out	0	8,000	142,703	100	700,254	316,841	1,167,897
<b>Net Transfers</b>	<b>0</b>	<b>160,657</b>	<b>(131,232)</b>	<b>4,370</b>	<b>44,581</b>	<b>(78,376)</b>	<b>0</b>
<b>Net Inc/Dec in Fund Bal</b>	<b>0</b>	<b>124,200</b>	<b>341,440</b>	<b>(338,725)</b>	<b>172,866</b>	<b>692,518</b>	<b>992,298</b>
<b>FUND BALANCE:</b>							
Fund Equity, July 1	0	155,095	1,794,246	699,654	20,574,231	4,080,531	27,303,757
<b>Current Balance</b>	<b>0</b>	<b>279,295</b>	<b>2,135,686</b>	<b>360,928</b>	<b>20,747,097</b>	<b>4,773,049</b>	<b>28,296,055</b>

**ALLAN HANCOCK COLLEGE FOUNDATION**  
**STATEMENT OF FINANCIAL POSITION**  
**FOR THE PERIOD ENDING 11/30/2019**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
<b>ASSETS:</b>							
Claim on Cash	(9,285,518)	273,465	1,365,296	368,946	2,504,762	4,773,049	0
AHC Fdtn Rabo Checking	223,792	0	0	0	0	0	223,792
AHC Fdtn MS Active Assets MM	547,033	0	0	0	0	0	547,033
Cash on Hand	100	0	0	0	0	0	100
MS Select UMA Boyd 3740 Inv Cash	0	0	0	0	111,269	0	111,269
MS Select UMA Unrestr 2948 Inv Cash	18,312	0	0	0	0	0	18,312
Monarch With Strategies Pooled Cash	18,887	0	0	0	0	0	18,887
Monarch With Strategies Lahr Cash	0	0	0	0	1,203	0	1,203
Northern Trust Boyd Cash	0	0	0	0	59,247	0	59,247
Northern Trust Young Cash	0	0	0	0	37,640	0	37,640
Mechanics Bank With Mgmt Boyd Cash	0	0	0	0	164,450	0	164,450
MS Select UMA Pooled 1441 Inv Cash	98,907	0	0	0	0	0	98,907
Accounts Receivable	106,280	0	285	0	0	0	106,565
Pledge Receivable - Current	0	0	238,367	0	0	0	238,367
Pledge Receivable - Non Current	0	0	552,400	0	0	0	552,400
Discount on Pledge Receivable	0	0	(23,032)	0	0	0	(23,032)
Accrued Interest Receivable	0	0	0	0	114	0	114
Due From Other Funds	0	5,851	0	0	0	0	5,851
Inventory	0	0	2,370	0	0	0	2,370
MS Select UMA Boyd 3740 Inv Cost	0	0	0	0	2,135,546	0	2,135,546
MS Select UMA Unrestr 2948 Inv Cost	460,460	0	0	0	0	0	460,460
Monarch With Strategies Pooled Cost	1,482,130	0	0	0	0	0	1,482,130
Monarch With Strategies Lahr Cost	0	0	0	0	63,168	0	63,168
Northern Trust Boyd Cost	0	0	0	0	6,996,275	0	6,996,275
Northern Trust Young Cost	0	0	0	0	1,184,741	0	1,184,741
Mechanics Bank With Mgmt Boyd Cost	0	0	0	0	4,456,021	0	4,456,021
MS Select UMA Pooled 1441 Inv Cost	5,115,006	0	0	0	0	0	5,115,006
Interest in CA Comm Colleges Cost	0	0	0	0	121,564	0	121,564
SB Fdtn Hancock Promise Cost	0	0	0	0	1,019,427	0	1,019,427
MS Select UMA Boyd 3740 Inv FMV Adj	0	0	0	0	203,287	0	203,287
MS Select UMA Unrestr 2948 FMV Adj	82,556	0	0	0	0	0	82,556
Monarch With Strtgs Pooled FMV Adj	179,726	0	0	0	0	0	179,726
Monarch With Strtgs Lahr FMV Adj	0	0	0	0	5,023	0	5,023
Northern Trust Boyd FMV Adj	0	0	0	0	847,440	0	847,440
Northern Trust Young FMV Adj	0	0	0	0	214,318	0	214,318
Mechanics Bk With Mgmt Boyd FMV Adj	0	0	0	0	560,255	0	560,255
MS Select UMA Pooled 1441 FMV Adj	952,613	0	0	0	0	0	952,613
SB Fdtn Hancock Promise FMV Adj	0	0	0	0	61,349	0	61,349
<b>Total Assets</b>	<b>285</b>	<b>279,316</b>	<b>2,135,686</b>	<b>368,946</b>	<b>20,747,097</b>	<b>4,773,049</b>	<b>28,304,379</b>
<b>LIABILITIES:</b>							
Sales Tax Payable	0	21	0	0	0	0	21
Due To/From Interchart Scholarshi	0	0	0	8,018	0	0	8,018
Unapplied Payments	285	0	0	0	0	0	285
<b>Total Liabilities</b>	<b>285</b>	<b>21</b>	<b>0</b>	<b>8,018</b>	<b>0</b>	<b>0</b>	<b>8,324</b>
<b>FUND BALANCE:</b>							
Fund Equity FYB	0	155,095	1,794,246	699,654	20,574,231	4,080,531	27,303,757
Current Income/Loss	0	124,200	341,440	(338,725)	172,866	692,518	992,298
<b>Total Fund Balance</b>	<b>0</b>	<b>279,295</b>	<b>2,135,686</b>	<b>360,929</b>	<b>20,747,097</b>	<b>4,773,049</b>	<b>28,296,055</b>
<b>Total Liabilities &amp; Fund Balance</b>	<b>285</b>	<b>279,316</b>	<b>2,135,686</b>	<b>368,947</b>	<b>20,747,097</b>	<b>4,773,049</b>	<b>28,304,379</b>

**Allan Hancock College Foundation  
Fdtn General Operations**

Fiscal period start date 07/01/2019  
 Fiscal period end date 06/30/2020  
 As of Date 11/30/2019

Chart of Accounts 3  
 Fund 831001 and 831002  
 Organization AFN  
 Account All  
 Program 709001  
 Activity All  
 Location All  
 Include Revenue Yes  
 Commitment Type All

Account Title	Account Type	Approved Budget	Year to Date	Available Balance
Non Bargaining Unit	Labor	\$ 249,993	\$ 98,466	\$ 181,811
Classified Non Instr FICA-Soc Scrt	Labor	\$ 15,500	\$ 6,099	\$ 11,273
Classified Non-Instr FICA-Medicare	Labor	\$ 3,379	\$ 1,436	\$ 2,390
Classified Non Instr Health & Wlfr	Labor	\$ 1,200	\$ 184	\$ 1,200
Classified Non-Instr SUI	Labor	\$ 672	\$ 168	\$ 504
Classified ETT-Foundation	Labor	\$ 28	\$ 7	\$ 21
Classified Non Instr Workers Comp	Labor	\$ 1,868	\$ 742	\$ 1,346
Public Relations/Recognitions	Direct Expenditures	\$ 500	\$ 327	\$ 173
Office/Operational Supplies	Direct Expenditures	\$ 6,000	\$ 1,625	\$ 1,257
Non Instr Printing	Direct Expenditures	\$ 6,500	\$ 1,460	\$ 4,311
Food - Business Meetings/Events	Direct Expenditures	\$ 6,000	\$ 979	\$ 6,021
Indep Contractor (Individuals)	Direct Expenditures	\$ 2,500	\$ -	\$ 2,500
Service Contracts (Businesses)	Direct Expenditures	\$ 3,500	\$ 1,128	\$ 2,638
Travel - All Travel Costs	Direct Expenditures	\$ 6,000	\$ 1,891	\$ 3,260
On-Site-Prof. Develop/Webinars	Direct Expenditures	\$ 500	\$ -	\$ 500
Foundation Community Activities	Direct Expenditures	\$ 15,000	\$ 3,599	\$ 12,401
Dues & Memberships	Direct Expenditures	\$ 850	\$ 1,464	\$ 751
Non-Tech Licenses,Permits,Fees	Direct Expenditures	\$ 550	\$ 20	\$ 530
Non-Tech Maintenance Agreement	Direct Expenditures	\$ -	\$ -	\$ -
Software Maintenance Agreement	Direct Expenditures	\$ 10,000	\$ -	\$ 10,000
Equipment Rental	Direct Expenditures	\$ 850	\$ -	\$ 850
Fngprnt/Bckgrnd/Psy Tst/Poly	Direct Expenditures	\$ 100	\$ -	\$ 100
Postage/Express Services	Direct Expenditures	\$ 2,500	\$ 1,001	\$ 1,699
Advertising	Direct Expenditures	\$ 3,430	\$ 83	\$ 3,347
Bank Service Charges	Direct Expenditures	\$ 1,500	\$ 962	\$ 581
Investment Brokerage Fees	Direct Expenditures	\$ 13,000	\$ 1,658	\$ 13,000
Equipment	Direct Expenditures	\$ 1,450	\$ -	\$ 1,450
Intrafund Transfers-Out	Direct Expenditures	\$ 31,500	\$ 8,000	\$ 23,500
Contributions,Gifts,Grants&Endwmnts	Revenue	\$ 39,750	\$ 34,582	\$ 7,203
District/Grant Contribution	Revenue	\$ 65,611	\$ 29,256	\$ 48,057
Interest and Investment Income	Revenue	\$ 25,000	\$ 9,578	\$ 24,027
Other Local Revenues	Revenue	\$ 425	\$ -	\$ 425
Intrafund Transfer-In	Revenue	\$ 255,634	\$ 168,657	\$ 237,022
Realized/Unrealized Gain on Investment		\$ -	\$ 13,424	\$ 9,428
<b>Revenue Total</b>		<b>\$ 386,420</b>	<b>\$ 255,497</b>	<b>\$ 293,965</b>
<b>Expenditure Total</b>		<b>\$ 384,870</b>	<b>\$ 131,297</b>	<b>\$ 286,415</b>
<b>Report Total (of all records) Expenditure Total</b>		<b>\$ 1,550</b>	<b>\$ 124,200</b>	<b>\$ 7,550</b>

Budget - Intra Fund Transfers-In	Approved Budget	Actuals
Administration Fee @ 1.5%	\$ 81,634	\$ 45,231
President's Circle Fee @ 15%	\$ 15,000	\$ -
Young Unrestricted Endowment	\$ 50,000	\$ -
Unrestricted Endowment Proceeds	\$ 3,000	\$ -
Hancock Promise Gift Fee @ 1.5%	\$ 7,500	\$ 1,691
Hansen Unrestricted Endowment	\$ 98,500	\$ -
Title III Endowment Transfers	\$ -	\$ 121,736
	<b>\$ 255,634</b>	<b>\$ 168,657</b>



## AHC Foundation Financial Overview - General Operations

Statement of Activity	Actual as of	% of	Budget
	11/30/2019	Budget	2019-20
Support and revenue			
Unrestricted contributions	34,582	87%	39,750
Title 5 support	29,256	45%	65,611
Transfers in:			-
Admin fee @ 1.5%	45,230	55%	81,634
President's Circle Fee @1%		0%	15,000
Title III transfers	121,736	4058%	3,000
Promise fee 1.5%	1,691	23%	7,500
Hansen Proceeds		0%	98,500
Young Proceeds		0%	50,000
Net transfers in	160,657	63%	255,634
Other			425
Total support and revenue	224,495	62%	361,420
Expenditures - See below	(123,297)	32%	(386,420)
Other Income:			
Net realized gain	282		-
Net unrealized gain (loss)	13,142		
Interest and dividends	9,578	38%	25,000
Total other income	23,002	92%	25,000
Change in net assets	124,200		-
Net assets, beginning	155,095		155,095
Net assets, end	279,295		155,095

Statement of Financial Position	Actual as of
	11/30/2019
<b>Assets</b>	
Current Assets	
Cash	273,465
Due from other funds	5,851
Total current assets	279,316
<b>Total assets</b>	279,316
<b>Liabilities and Net assets</b>	
Current liabilities	21
<b>Net Assets</b>	279,295
<b>Total liabilities and net assets</b>	279,316

Expenditures	Actual as of	% of	Budget
	11/30/2019	Budget	2019-20
Advertising and postage	1,411	21%	6,600
Bank and brokerage charges	2,620	18%	14,500
Building and equipment		0%	1,000
Community activities	3,599	24%	15,000
Contracted personal services		0%	6,000
Contracts and leases	1,126	205%	550
Employee benefits	8,636	42%	20,428
Food	979	16%	6,000
Memberships and permits	1,484	59%	2,500
Miscellaneous expense		0%	1,349
Salaries	98,466	39%	249,993
Scholarship banquet support		0%	20,000
Software maintenance agreement		0%	10,000
Supplies and materials	3,085	25%	12,500
Telephone			-
Title III funding		0%	13,500
Travel and conference	1,891	29%	6,500
<b>Total expenditures</b>	123,297	32%	386,420

## AHC Foundation Financial Overview - All

Statement of Activity	Actual as of 11/30/2019
Support and revenue	
Unrestricted contributions	967,034
District support	29,256
Other	686
Total support and revenue	996,976
Expenditures - See below	(930,687)
Other Income:	
Net realized gain	388,335
Net unrealized gain (loss)	327,144
Interest and dividends	210,530
Total other income	926,009
Change in net assets	992,298
Net assets, beginning	27,303,757
Net assets, end	28,296,055

Statement of Financial Position	Actual as of 11/30/2019
<b>Assets</b>	
Current Assets	
Cash	1,280,840
Accounts receivable	106,565
Pledges receivable - current	215,335
Other assets	8,335
Total current assets	1,611,075
Pledges receivable - non current	552,400
Investments	26,140,905
Total assets	28,304,380
<b>Liabilities and Net assets</b>	
Current liabilities	8,324
Net Assets	28,296,055
Total liabilities and net assets	28,304,379

	Actual as of 11/30/2019
Expenditures	
Advertising and postage	4,460
Bank and brokerage charges	101,655
Community activities	15,473
Contracts and leases	1,128
District College Support	18,231
Employee benefits	8,636
Food	19,849
Memberships and permits	3,711
PCPA support	172,321
Salaries	98,466
Scholarships	449,452
Software maintenance	4,445
Student Assistance	12,756
Supplies and materials	16,964
Travel and conference	3,140
Total expenditures	930,687

## AHC Foundation Financial Overview - Investments

	6/30/2019	11/30/2019
Morgan Stanley - UMA Active Assets	\$ 6,216,427	\$ 6,067,619
Morgan Stanley - UMA Unrestricted		\$ 543,016
Morgan Stanley - Boyd Music Program	\$ 2,305,446	\$ 2,338,833
Monarch Wealth Strategies - LPL	\$ 1,643,232	\$ 1,661,856
Monarch Wealth Strategies - LPL - Lahr	\$ 63,490	\$ 68,191
Osher-Bartleson	\$ 121,564	\$ 121,564
Northern Trust - Young	\$ 1,453,787	\$ 1,399,059
Northern Trust - Boyd	\$ 7,508,920	\$ 7,843,715
Santa Barbara Foundation - Hancock Promise	\$ 425,622	\$ 1,080,776
Rabobank Wealth Mgmt. - Boyd	\$ 4,777,850	\$ 5,016,276
<b>Total</b>	<b>\$ 24,516,338</b>	<b>\$ 26,140,905</b>

<b>To: Finance Committee</b>	<b>ACTION</b>
<b>From: Jon Hooten, Executive Director College Advancement</b>	<b>January 8, 2020</b>
<b>Subject: Approval of Revised 2019-20 Genl. Operations Budget</b>	

**BACKGROUND**

Allan Hancock College’s approved 2019-20 annual budget includes \$123,000 for direct operational support to the AHC Foundation. The district’s budget plan includes \$369,000 in support to the Foundation over the next three years. An MOU between the district and foundation is in the process of being drafted.

The attached revised 2019-20 General Operations Budget increases the *District/Grant Contribution* from \$65,611 to \$188,611. A budget decrease to *Intrafund Transfer In* from \$255,634 to \$133,059. The decrease to *Intrafund Transfer In* represents decreasing transfers in from the unrestricted Young and Hansen Endowments.

**RECOMMENDATION**

The Finance Committee recommends approval of the revised 2019-20 General Operations Budget as submitted. If approved, the revised budget will be forwarded to the Executive Committee and full board for review and approval at the annual organizational meeting scheduled on January 23, 2020.

**Allan Hancock College Foundation  
REVISED Fdtn General Operations**

Fiscal Peiod Start date 07/01/2019  
Fiscal period end date 06/30/2020  
As of date 11/30/2019

Chart of Accounts 3  
Fund 831001 and 831002  
ORG AFN  
Account All  
Program 709001

Allan Hancock College Foundation  
Revised Fdtn General Operations  
AHC Foundation

Account Title	Account Type	Approved Budget	Revised Budget	Year to Date	Available Balance
Non Bargaining Unit	Labor	\$ 249,993	\$ 249,993	\$ 98,466	\$ 181,811
Classified Non Instr FICA-Soc Scrt	Labor	\$ 15,500	\$ 15,500	\$ 6,099	\$ 11,273
Classified Non-Instr FICA-Medicare	Labor	\$ 3,379	\$ 3,379	\$ 1,436	\$ 2,390
Classified Non Instr Health & Wifr	Labor	\$ 1,200	\$ 1,200	\$ 184	\$ 1,200
Classified Non-Instr SU1	Labor	\$ 672	\$ 672	\$ 168	\$ 504
Classified ETT-Foundation	Labor	\$ 28	\$ 28	\$ 7	\$ 21
Classified Non Instr Workers Comp	Labor	\$ 1,868	\$ 1,868	\$ 742	\$ 1,346
Public Relations/Recognitions	Direct Expenditures	\$ 500	\$ 500	\$ 327	\$ 173
Office/Operational Supplies	Direct Expenditures	\$ 6,000	\$ 6,000	\$ 1,625	\$ 1,257
Non Instr Printing	Direct Expenditures	\$ 6,500	\$ 6,500	\$ 1,460	\$ 4,311
Food - Business Meetings/Events	Direct Expenditures	\$ 6,000	\$ 6,000	\$ 979	\$ 5,021
Indep Contractor (Individuals)	Direct Expenditures	\$ 2,500	\$ 2,500	\$ -	\$ 2,500
Service Contracts (Businesses)	Direct Expenditures	\$ 3,500	\$ 3,500	\$ 1,128	\$ 2,638
Travel - All Travel Costs	Direct Expenditures	\$ 6,000	\$ 6,000	\$ 1,891	\$ 3,260
On-Site-Prof. Develop/Webinars	Direct Expenditures	\$ 500	\$ 500	\$ -	\$ 500
Foundation Community Activities	Direct Expenditures	\$ 15,000	\$ 15,000	\$ 3,599	\$ 12,401
Dues & Memberships	Direct Expenditures	\$ 850	\$ 850	\$ 1,464	\$ 751
Non-Tech Licenses,Permits,Fees	Direct Expenditures	\$ 550	\$ 550	\$ 20	\$ 530
Non-Tech Maintenance Agreement	Direct Expenditures	\$ -	\$ -	\$ -	\$ -
Software Maintenance Agreement	Direct Expenditures	\$ 10,000	\$ 10,000	\$ -	\$ 10,000
Equipment Rental	Direct Expenditures	\$ 850	\$ 850	\$ -	\$ 850
Fngprnt/Bckgrnd/Psy Tst/Poly	Direct Expenditures	\$ 100	\$ 100	\$ -	\$ 100
Postage/Express Services	Direct Expenditures	\$ 2,500	\$ 2,500	\$ 1,001	\$ 1,699
Advertising	Direct Expenditures	\$ 3,430	\$ 3,430	\$ 83	\$ 3,347
Bank Service Charges	Direct Expenditures	\$ 1,500	\$ 1,500	\$ 962	\$ 581
Investment Brokerage Fees	Direct Expenditures	\$ 13,000	\$ 13,000	\$ 1,658	\$ 13,000
Equipment	Direct Expenditures	\$ 1,450	\$ 1,450	\$ -	\$ 1,450
Intrafund Transfers-Out	Direct Expenditures	\$ 31,500	\$ 31,500	\$ 8,000	\$ 23,500
Contributions,Gifts,Grants&Endwmnts	Revenue	\$ 39,750	\$ 39,750	\$ 34,582	\$ 7,203
District/Grant Contribution	Revenue	\$ 65,611	\$ 188,611	\$ 29,256	\$ 48,057
Interest and Investment Income	Revenue	\$ 25,000	\$ 25,000	\$ 9,578	\$ 24,027
Other Local Revenues	Revenue	\$ 425	\$ 425	\$ -	\$ 425
Intrafund Transfer-In	Revenue	\$ 255,634	\$ 133,059	\$ 168,657	\$ 237,022
Realized/Unrealized Gain on Investment	Revenue	\$ -	\$ -	\$ 13,424	\$ 9,428
Revenue Total		\$ 386,420	\$ 386,845	\$ 255,497	\$ 293,965
Expenditure Total		\$ 384,870	\$ 384,870	\$ 131,297	\$ 22,770
Report Total (of all records) Expenditure Total		\$ 386,420	\$ 1,975	\$ 124,200	

Budget - Intra Fund Transfers-In	Approved Budget	Actuals	Revised
Administration Fee @ 1.5%	\$ 81,634	\$ 36,099	\$ 81,634
President's Circle Fee @ 15%	\$ 15,000	\$ -	\$ 15,000
Young Unrestricted Endowment	\$ 50,000	\$ -	\$ -
Unrestricted Endowment Proceeds	\$ 3,000	\$ -	\$ 8,000
Hancock Promise Gift Fee @ 1.5%	\$ 7,500	\$ 1,691	\$ 7,500
Hansen Unrestricted Endowment	\$ 98,500	\$ -	\$ 20,925
Title III Endowment Tranfers	\$ -	\$ 121,736	\$ -
	\$ 255,634	\$ 159,525	\$ 133,059

<b>To: Finance Committee</b>	<b>INFORMATION</b>
<b>From: Jon Hooten, Executive Director College Advancement</b>	<b>January 8, 2020</b>
<b>Subject: Pooled Investment and Endowment Reconciliation</b>	

**BACKGROUND**

At the Finance Committee held on October 16, 2019, the committee requested staff prepare a report of the pooled regular and quasi endowments. Ms. Keli Seyfert, Supervisor, Auxiliary Accounting Services, prepared the attached report for the committee's review and discussion.

Allan Hancock College Foundation  
Pooled Investment and Endowment Reconciliation  
As of November 30, 2019

<u>Endowment Funds Balances</u>		<u>Investment Balances on Balance Sheet</u>		
11/30/2019	834* Endow Principal	\$ 20,297,096.71	11/30/2019 Monarch Wealth Strategies (Pooled Endowments)	\$ 1,680,743.43
	835* Endow Proceeds	\$ 4,654,344.81	Morgan Stanley - Select UMA (Pooled Endowments)	\$ 6,166,525.68
	836* Title III Principal	\$ -	Total Invested	\$ 7,847,269.11
	837* Title III Proceeds	\$ -		
	838* STEM Principal	\$ 450,000.00	Total Pooled Investments of AHC Foundation	\$ 7,847,269.11
	839* STEM Proceeds	\$ 118,704.44	Total Pooled Endowments of AHC Foundation	\$ 7,297,163.80
	Total End Funds	\$ 25,520,145.96	Difference	\$ 550,105.31

<u>Excluded Endowments (not pooled)</u>		
AHC Music (Boyd) Program	834065 Principal	\$ 2,000,000.00
	835065 Proceeds	\$ 450,101.60
Barleson/Osher Fund Endow	834110 Principal	\$ 121,563.56
	835110 Proceeds	\$ -
Patricia J Boyd Fund	834125 Principal	\$ 10,289,933.80
	835125 Proceeds	\$ 2,795,821.87
Don Lahr Family School Endow	834275 Principal	\$ 31,626.97
	835275 Proceeds	\$ 25,530.56
Young Endowment	834545 Principal	\$ 702,255.77
	835545 Proceeds	\$ 115,624.45
		\$ 16,530,458.58

11/30/2019 Total Amount of Endowment Funds	\$ 25,520,145.96	
Total Amount Excluded from 1.5% Mgmt Fee	\$ (16,530,458.58)	
Subtotal	\$ 8,989,687.38	
Hancock Promise Endowment	834170 Principal	\$ 1,646,386.09
	835170 Proceeds	\$ 46,137.49
		\$ 1,692,523.58
Pooled Endowment Total	\$ 8,989,687.38	
Remove Hancock Promise (not pooled)	(1,692,523.58)	
Net Pooled Endowments	\$ 7,297,163.80	

Lahr Endowment	834275	\$ 57,157.53
Lahr Invoice		\$ 69,393.95
Difference (positive amount = non-Lahr investments)		\$ 12,236.42
Young Endowment	834545	\$ 817,880.22
Young Investment		\$ 1,436,744.30
Difference (positive amount = non-Young investments)		\$ 618,864.08

<b>To: Finance Committee</b>	<b>ACTION</b>
<b>From: Jon Hooten Executive Director, College Advancement</b>	<b>January 8, 2020</b>
<b>Subject: Endowment Scholarship &amp; Program Funding 2019-2020</b>	

**BACKGROUND**

According to the Foundation’s Endowment Funding Policy, Foundation staff determines the endowment funding with the review date of November 30. That process begins with a review of each endowment value and application of the approved funding policy formula. In keeping with the policy, the Finance Committee will review the attached scholarship and program endowments funding report at the meeting. A funding recommendation will be determined.

**RECOMMENDATION**

The Finance Committee recommends approval by the Executive Committee for the 2019-2020 endowment funding proposal from the review date of November 30, 2019. If approved, the recommendation will be forwarded to the full board for review and approval at the January 23, 2020 quarterly board meeting.



Allan Hancock College Foundation  
Endowment Funding Period Ending June 30, 2018 - November 30, 2019

AHC Foundation Claim on Cash Balances as of 11/30/2019				Funds					
Description	Principal Balance	Proceeds Balance	Princ + Proceeds	% Gain/Loss to Corpus	3% Funding	4% Funding	5% Funding	5% Rounded to nearest \$0 not to exceed amount	Corpus Proof (Should be positive values)
J M Davis Endowment Principal	90,196.26	18,556.72	108,752.98	121%	3,262.59	4,676.38	5,437.65	5,400.00	13,156.72
R H Tesene Endowment Principal	26,000.00	9,999.80	31,999.80	123%	959.99	1,375.99	1,599.99	1,550.00	4,449.80
Acquistapace RE Meml Sch Proceeds	21,000.00	3,871.14	24,871.14	118%	746.13	1,069.46	1,243.56	1,200.00	2,671.14
Adam Wm C End Principal	270,000.00	53,216.41	323,216.41	120%	9,696.49	13,898.31	16,160.82	16,000.00	37,216.41
Adams C NonFed Title III Principal	20,292.25	8,439.98	28,732.23	142%	861.97	1,235.49	1,436.61	1,400.00	7,039.98
Ames Ana Endowment Principal	10,000.00	1,818.43	11,818.43	118%	354.55	508.19	590.92	550.00	1,268.43
Atkinson Justin Hum Sch Proceeds	55,519.93	9,484.33	65,004.26	117%	1,950.13	2,795.18	3,250.21	3,250.00	6,234.33
AHC Dance NonFed Title III Principal	20,243.23	7,552.02	27,795.25	137%	833.86	1,195.20	1,389.76	1,350.00	6,202.02
AHC Math Sci NonFed Title III Principal	30,695.60	11,384.82	42,080.42	137%	1,262.41	1,809.46	2,104.02	2,100.00	9,284.82
AHC Fire Tch NonFed Title III Principal	21,336.03	7,805.13	29,141.16	137%	874.23	1,253.07	1,457.06	1,450.00	6,355.13
AHC Pol Sci NonFed Title III Principal	20,457.30	7,433.35	27,890.65	136%	836.72	1,199.30	1,394.53	1,350.00	6,083.35
Andrastek Nursing Endow Principal	381,000.00	17,640.57	398,640.57	105%	11,959.22	17,141.54	19,932.03	19,900.00	(2,259.43)
Coe Robert NonFed Title III Principal	20,311.76	7,677.36	27,989.12	138%	839.67	1,203.53	1,399.46	1,350.00	6,327.36
Baker Family Nursing Prg End Proc	12,354.01	1,334.13	13,688.14	111%	410.64	588.59	684.41	650.00	684.13
Beck B&G Meml Sch End Principal	10,000.00	2,125.22	12,125.22	121%	363.76	521.38	606.26	600.00	1,525.22
Bennett K Meml Sch End Principal	22,527.80	4,939.11	27,466.91	122%	824.01	1,181.08	1,373.35	1,350.00	3,589.11
Bennett R Meml Sch End Principal	60,189.68	11,032.33	71,222.01	118%	2,136.66	3,062.55	3,561.10	3,500.00	7,532.33
Bartleson Fml NF Title III Principal	293,934.21	81,992.19	375,926.40	128%	11,277.79	16,164.84	18,796.32	18,500.00	63,492.19
Bonaccorsi Meml Sch End Principal	55,700.00	9,675.28	65,375.28	117%	1,961.26	2,811.14	3,268.76	3,250.00	6,425.28
Braman Nancy Meml Sch End Principal	5,000.00	1,202.60	6,202.60	124%	186.08	266.71	310.13	300.00	902.60
Brunello, Fidenzo Edu Sch Proceeds	10,000.00	508.18	10,508.18	105%	315.25	451.85	525.41	500.00	8.18
Cracker Barrel Schol End Principal	10,000.00	315.78	10,315.78	103%	309.47	443.58	515.79	500.00	315.78
Dana S Meml Sch End Principal	15,820.00	3,198.00	19,018.00	120%	570.54	817.77	950.90	950.00	2,248.00
DeGasparis Fam Sch End Principal	50,878.05	9,628.80	60,506.85	119%	1,815.21	2,601.79	3,025.34	3,000.00	6,628.80
Dority Lola A End Principal	150,000.00	29,087.20	179,087.20	119%	5,372.62	7,700.75	8,954.36	8,950.00	20,137.20
Dugger J Nursing Sch End Principal	29,850.00	6,106.51	35,956.51	120%	1,078.70	1,546.13	1,797.83	1,750.00	4,356.51
Foxworthy Ann Sch End Principal	13,300.00	2,618.87	15,918.87	120%	477.57	684.51	795.94	750.00	1,868.87
Dunn Memorial Sch End Principal	21,848.19	4,014.01	25,862.20	118%	775.87	1,112.07	1,293.11	1,250.00	2,764.01
Hancock Tech Fund Principal	95,392.37	16,251.24	111,643.61	117%	3,349.31	4,800.68	5,582.18	5,500.00	10,751.24
Hancock Marian Mem End Principal	101,945.00	16,765.69	118,710.69	116%	3,561.32	5,104.56	5,935.53	5,900.00	10,865.69
Hansen Engineering End Principal	220,000.00	44,471.01	264,471.01	120%	7,934.13	11,372.25	13,223.55	13,000.00	31,471.01
Harelsdon Don&Gwen Meml Principa	10,000.00	2,229.12	12,229.12	122%	366.87	525.85	611.46	600.00	1,629.12
Hartman L Sch Meml Endow Proceeds	45,579.77	10,765.57	56,345.34	124%	1,690.36	2,422.85	2,817.27	2,800.00	7,965.57
Harvey Ed Sch End Principal	82,809.80	6,618.17	89,427.97	121%	3,001.26	4,301.80	5,002.10	5,000.00	12,232.10
Heaton Katherine End Principal	6,181.17	1,366.93	7,548.10	121%	239.55	343.36	399.26	350.00	1,016.93
Herrera Fidel Sch End Principal	10,500.00	1,989.72	12,489.72	119%	374.69	537.06	624.49	600.00	1,389.72
Holdsambeck Franzman Svc Proceeds	37,000.00	7,943.61	44,943.61	121%	1,348.31	1,932.58	2,247.18	2,200.00	5,743.61
Howard Family End Principal	20,000.00	4,650.29	24,650.29	123%	739.51	1,059.96	1,232.51	1,200.00	3,450.29
Hunter T Heaney Meml End Principa	10,200.00	1,176.77	11,376.77	112%	341.30	489.20	568.84	550.00	626.77
Isaacson B Ml Sch Principal	42,082.96	6,889.04	48,972.00	116%	1,469.16	2,105.80	2,448.60	2,400.00	4,489.04
Johnson Family Sch End Principal	15,000.00	2,349.47	17,349.47	116%	520.48	746.03	867.47	850.00	1,499.47
Kanton Meml Sch End Principal	14,000.00	2,191.72	16,191.72	116%	485.75	696.24	809.59	800.00	1,391.72
Lipscomb Sch End Principal	100,000.00	21,392.22	121,392.22	121%	3,641.77	5,219.87	6,069.61	6,000.00	15,392.22
Lmpc Knights of Pythias En Proceeds	10,000.00	2,036.52	12,036.52	120%	361.10	517.57	601.83	600.00	1,436.52
Knotts Fred & Joie End Principal	64,129.82	15,033.55	79,163.37	123%	2,374.90	3,404.02	3,958.17	3,900.00	11,133.55
Lahr Family Sch End Principal	23,700.00	4,313.07	28,013.07	118%	840.39	1,204.56	1,400.65	1,400.00	2,913.07
Johnson B NonFed Title III Principal	105,354.01	40,184.79	145,538.80	138%	4,366.16	6,258.17	7,276.94	7,250.00	32,934.79
Karns Mly N NonFed Title III Principal	22,469.19	7,673.79	30,142.98	134%	904.29	1,296.15	1,507.15	1,500.00	6,173.79
Lancaster Depuy Sch End Principal	10,000.00	1,432.91	11,432.91	114%	342.99	491.62	571.65	550.00	882.91



AHC Foundation Claim on Cash Balances as of 11/30/2019 - Quasi Endowments

Description	Principal Balance	Endowment Description	Proceeds Balance	Princ + Proceeds	FUNDS		Rounded to nearest 50, not to exceed amount	4% Funding	Rounded to nearest 50, not to exceed amount	5% Funding	Rounded to nearest 50, not to exceed amount	Corpus Proof (Should be positive values)
					% Gain/Loss to Corpus							
Atkinson Justin Hum Sch Princ	55,519.93	Atkinson Justin Hum Sch Proceeds	9,484.33	65,004.26	117%	1,950.00	2,795.18	1,950.00	3,250.21	3,250.00	6,234.33	
Boyd P J End Principal	2,336.71	Boyd P J End Proceeds	180.64	2,517.35	108%	75.00	108.25	75.00	125.87	125.00	55.64	
Dunn Memorial Sch End Principal	21,848.19	Dunn Memorial Sch End Proceeds	4,014.01	25,862.20	118%	775.87	1,112.07	750.00	1,293.11	1,250.00	2,764.01	
Hansen Meml End Principal	155,175.31	Hansen Meml Endow Proceeds	19,631.76	174,807.07	113%	5,244.21	6,992.28	5,200.00	8,740.35	8,700.00	10,931.76	
Don Lahr Family Sch End Principal	31,626.97	Don Lahr Fmly Sch End Proceeds	25,530.56	57,157.53	181%	1,714.73	2,286.30	1,700.00	2,857.88	2,850.00	22,680.56	
Mendez A Fire Acad Sch End Princ	22,770.96	Mendez A Fire Acad Sch End Procee	3,780.82	26,551.78	117%	796.55	1,141.73	790.00	1,327.59	1,300.00	2,480.82	
Ryan Eugene Nonfed Title III Princ	16,295.39	Ryan E NonFed Title III Proceeds	6,188.30	22,483.69	138%	674.51	966.80	650.00	1,124.18	1,100.00	5,088.30	
Young F Endowment Principal	(734,488.53)	Young F Endowment Proceeds	115,624.45	(618,864.08)	84%							
		Totals				11,115.00		11,115.00	15,150.00	18,575.00		

<b>To: Finance Committee</b>	<b>INFORMATION</b>
<b>From: Jon Hooten, Executive Director College Advancement</b>	<b>January 8, 2020</b>
<b>Subject: Review of Proposed 2020-2021 Operations Budget</b>	

**BACKGROUND**

Each year the Finance Committee develops and approves a proposed operating budget for the upcoming fiscal period. Staff developed the 2020-2021 proposed budget on the next page, which includes the current approved 2019-2020 budget.

The committee will discuss the proposed budget and revise as needed. The proposed operating budget will be presented for approval at the Finance Committee meeting held on April 8, 2020.

**EXPENSE and REVENUE BUDGET INCREASE/DECREASE:**

**Staff salaries/Employee Benefits & Payroll Taxes:** The budgeted amount of \$254,105 provides a 2% COLA for staff and a step increase for one position.

**Brokerage Fees:** The \$13,000 budget was decreased to \$5,000 since being released from the Title III grant. The Morgan Stanley Select UMA (Unrestricted) brokerage fees are accessed to the Foundation operating budget.

**Intrafund Transfers-Out:** The budget was decreased from \$31,500 to \$23,500 since being released from the Title III grant. The proposed 2020-21 amount of \$23,500 is for the annual scholarship banquet.

**District/Grant Contribution** – The district has permanently institutionalized the Foundation’s Advancement Specialist position. The proposed budget amount for the position is \$70,690. In addition, the district will provide \$123,000 in direct operational support.

**Allan Hancock College Foundation  
Fdn General Operations  
Proposed 2020-2021 Budget**

Fiscal period start date 07/01/2019  
Fiscal period end date 06/30/2020  
As of Date 11/30/2019

Chart of Accounts 3  
Fund 831001 and 831002  
Organization AFN  
Account All  
Program 709001  
Activity All  
Location All  
Include Revenue Yes  
Commitment Type All

Account Title	Account Type	Approved Budget	Year to Date	2020-2021 Proposed
Non Bargaining Unit	Labor	\$ 249,993	\$ 98,466	\$ 254,105
Classified Non Instr FICA-Soc Scrtly	Labor	\$ 15,500	\$ 6,099	\$ 15,755
Classified Non-Instr FICA-Medicare	Labor	\$ 3,379	\$ 1,436	\$ 3,685
Classified Non Instr Health & Wlfr	Labor	\$ 1,200	\$ 184	\$ 1,200
Classified Non-Instr SUJ	Labor	\$ 672	\$ 168	\$ 728
Classified ETT-Foundation	Labor	\$ 28	\$ 7	\$ 28
Classified Non Instr Workers Comp	Labor	\$ 1,868	\$ 742	\$ 1,945
Public Relations/Recognitions	Direct Expenditures	\$ 500	\$ 327	\$ 500
Office/Operational Supplies	Direct Expenditures	\$ 6,000	\$ 1,625	\$ 6,000
Non Instr Printing	Direct Expenditures	\$ 6,500	\$ 1,460	\$ 6,500
Food - Business Meetings/Events	Direct Expenditures	\$ 6,000	\$ 979	\$ 6,000
Indep Contractor (Individuals)	Direct Expenditures	\$ 2,500	\$ -	\$ 2,500
Service Contracts (Businesses)	Direct Expenditures	\$ 3,500	\$ 1,128	\$ 3,500
Travel - All Travel Costs	Direct Expenditures	\$ 6,000	\$ 1,891	\$ 6,000
On-Site-Prof. Develop/Webinars	Direct Expenditures	\$ 500	\$ -	\$ 500
Foundation Community Activities	Direct Expenditures	\$ 15,000	\$ 3,599	\$ 15,000
Dues & Memberships	Direct Expenditures	\$ 850	\$ 1,464	\$ 2,000
Non-Tech Licenses,Permits,Fees	Direct Expenditures	\$ 550	\$ 20	\$ 550
Non-Tech Maintenance Agreement	Direct Expenditures	\$ -	\$ -	\$ -
Software Maintenance Agreement	Direct Expenditures	\$ 10,000	\$ -	\$ 10,000
Equipment Rental	Direct Expenditures	\$ 850	\$ -	\$ 850
Fngprnt/Bckgrnd/Psy Tst/Poly	Direct Expenditures	\$ 100	\$ -	\$ -
Postage/Express Services	Direct Expenditures	\$ 2,500	\$ 1,001	\$ 2,500
Advertising	Direct Expenditures	\$ 3,430	\$ 83	\$ 3,500
Bank Service Charges	Direct Expenditures	\$ 1,500	\$ 962	\$ 1,500
Investment Brokerage Fees	Direct Expenditures	\$ 13,000	\$ 1,658	\$ 5,000
Equipment	Direct Expenditures	\$ 1,450	\$ -	\$ 1,500
Intrafund Transfers-Out	Direct Expenditures	\$ 31,500	\$ 8,000	\$ 23,500
Contributions,Gifts,Grants&Endwmnts	Revenue	\$ 39,750	\$ 34,582	\$ 40,000
District/Grant Contribution	Revenue	\$ 65,611	\$ 29,256	\$ 193,690
Interest and Investment Income	Revenue	\$ 25,000	\$ 9,578	\$ 26,250
Other Local Revenues	Revenue	\$ 425	\$ -	\$ 425
Intrafund Transfer-In	Revenue	\$ 255,634	\$ 168,657	\$ 114,481
Realized/Unrealized Gain on Investment		\$ -	\$ 13,424	\$ -
		\$ 386,420	\$ 255,497	\$ 316,735
Revenue Total		\$ 386,420	\$ 255,497	\$ 374,846
Expenditure Total		\$ 384,870	\$ 131,297	\$ 374,846
Report Total (of all records) Expenditure Total		\$ 1,550	\$ 124,200	\$ -

Intra Fund Transfers-In	FY 2019-20 Budget	FY 2019-20 Actuals	FY 2020-21 Proposed Transfer In
Administration Fee @ 1.5%	\$ 81,634	\$ 45,231	\$ 85,750
President's Circle Fee @ 15%	\$ 15,000	\$ -	\$ 15,000
Young Unrestricted Endowment	\$ 50,000	\$ -	\$ -
Unrestricted Endowment Proceeds	\$ 3,000	\$ -	\$ 5,000
Hancock Promise Gift Fee @ 1.5%	\$ 7,500	\$ 1,691	\$ 7,500
Hansen Unrestricted Endowment	\$ 98,500	\$ -	\$ 1,231
Unrestricted Title III	\$ -	\$ 121,736	\$ -
	\$ 255,634	\$ 168,657	\$ 114,481

<b>To: Finance Committee</b>	<b>INFORMATION</b>
<b>From: Jon Hooten Executive Director, College Advancement</b>	<b>January 8, 2020</b>
<b>Subject: Approval of Proposed 2020-2021 Foundation Budget for District</b>	

**BACKGROUND**

Each year the foundation submits a proposed foundation budget that encompasses all of the foundation funds--including operations, restricted, scholarship and endowments--to the district for board approval. The committee will review and approve the attached proposed foundation budget for 2020-2021.

The committee will discuss the proposed budget and revise as needed. The proposed operating budget will be presented for approval the Finance Committee meeting held on April 8, 2020.

Allan Hancock College Foundation  
All Foundation Funds  
Proposed Budget for District  
July 1, 2020 - June 30, 2021

Account Title	FY20			Proposed Budget		Proposed Budget	
	Approved FY20 Gen Opr	Approved Rest. Sch. & End.	Approved FY20 Total Budget	FY21 Gen Opr	FY21 Rest.,Sch. & End.	Total Budget	
<b>EXPENDITURES</b>							
Non Bargaining Unit	\$ 249,993	\$ -	\$ 249,993	\$ 254,105	\$ -	\$ 254,105	
Classified Non Instr FICA-SocScty	\$ 15,500	\$ -	\$ 15,500	\$ 15,755	\$ -	\$ 15,755	
Classified Non-Instr FICA-Medi	\$ 3,379	\$ -	\$ 3,379	\$ 3,685	\$ -	\$ 3,685	
Classified Non Instr Health & Wlfr	\$ 1,200	\$ -	\$ 1,200	\$ 1,200	\$ -	\$ 1,200	
Classified Non-Instr SUI	\$ 672	\$ -	\$ 672	\$ 728	\$ -	\$ 728	
Classified ETT-Foundation	\$ 28	\$ -	\$ 28	\$ 28	\$ -	\$ 28	
Classified Non Instr Workers Comp	\$ 1,868	\$ -	\$ 1,868	\$ 1,945	\$ -	\$ 1,945	
Public Relations/Recognitions	\$ 500	\$ -	\$ 500	\$ 500	\$ -	\$ 500	
Office/Operational Supplies	\$ 6,000	\$ 9,450	\$ 15,450	\$ 6,000	\$ 15,000	\$ 21,000	
Non Instr Printing	\$ 6,500	\$ 10,000	\$ 16,500	\$ 6,500	\$ 9,500	\$ 16,000	
Contest Prizes	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ 1,000	\$ 1,000	
Food - Business Meetings/Events	\$ 6,000	\$ 15,000	\$ 21,000	\$ 6,000	\$ 25,000	\$ 31,000	
Indep Contractor (Individuals)	\$ 2,500	\$ 2,500	\$ 5,000	\$ 2,500	\$ 2,500	\$ 5,000	
Service Contracts (Businesses)	\$ 3,500	\$ 5,000	\$ 8,500	\$ 3,500	\$ 5,000	\$ 8,500	
Travel - All Travel Costs	\$ 6,000	\$ 4,000	\$ 10,000	\$ 6,000	\$ 4,000	\$ 10,000	
On-Site-Prof. Develop/Wwebinars	\$ 500	\$ 500	\$ 1,000	\$ 500	\$ 500	\$ 1,000	
Foundation Community Activities	\$ 15,000	\$ 25,000	\$ 40,000	\$ 15,000	\$ 25,000	\$ 40,000	
Dues & Memberships	\$ 2,500	\$ 1,350	\$ 3,850	\$ 2,000	\$ 1,350	\$ 3,350	
Non-Tech Licenses,Permits,Fees	\$ 550	\$ 1,450	\$ 2,000	\$ 550	\$ 2,500	\$ 3,050	
Telephone	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Facility Rental	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ 1,500	\$ 1,500	
Software Mtce Agreement	\$ 10,000	\$ -	\$ 10,000	\$ 10,000	\$ -	\$ 10,000	
Equipment Rental	\$ 750	\$ 850	\$ 1,600	\$ 850	\$ 1,500	\$ 2,350	
Fingerprint/Background	\$ 100	\$ -	\$ 100	\$ -	\$ -	\$ -	
District/College Support	\$ -	\$ 675,000	\$ 675,000	\$ -	\$ 650,000	\$ 650,000	
Postage/Express Services	\$ 2,500	\$ 2,500	\$ 5,000	\$ 2,500	\$ 1,500	\$ 4,000	
Advertising	\$ 3,430	\$ 6,000	\$ 9,430	\$ 3,500	\$ 1,000	\$ 4,500	
Bank Service Charges	\$ 1,500	\$ 500	\$ 2,000	\$ 1,500	\$ 2,500	\$ 4,000	
Investment Brokerage Fees	\$ 13,000	\$ 165,000	\$ 178,000	\$ 5,000	\$ 165,000	\$ 170,000	
PCPA/PCPA Fdtn. Support	\$ -	\$ 75,000	\$ 75,000	\$ -	\$ 50,000	\$ 50,000	
Viticulture&Enology Fdtn Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Equipment	\$ 1,450	\$ 5,000	\$ 6,450	\$ 1,500	\$ 5,000	\$ 6,500	
Student Assistance	\$ -	\$ 12,500	\$ 12,500	\$ -	\$ 12,500	\$ 12,500	
Scholarship	\$ -	\$ 750,000	\$ 750,000	\$ -	\$ 625,000	\$ 625,000	
Intrafund Transfers-Out	\$ 31,500	\$ 722,134	\$ 753,634	\$ 23,500	\$ 740,981	\$ 764,481	
<b>REVENUES</b>							
Contributions,Gifts,Grants & End.	\$ 39,750	\$ 1,310,250	\$ 1,350,000	\$ 40,000	\$ 1,440,981	\$ 1,480,981	
District/Grant Contribution	\$ 65,611	\$ -	\$ 65,611	\$ 193,690	\$ -	\$ 193,690	
Interest and Investment Income	\$ 25,000	\$ 675,000	\$ 700,000	\$ 26,250	\$ 250,850	\$ 277,100	
Realized Gain/Loss on Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Unrealized Gain/Loss on Invest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Other Local Revenues	\$ 425	\$ 5,500	\$ 5,925	\$ 425	\$ 6,000	\$ 6,425	
Intrafund Transfer-In	\$ 255,634	\$ 500,000	\$ 755,634	\$ 114,481	\$ 650,000	\$ 764,481	
Revenue Total	\$ 386,420	\$ 2,490,750	\$ 2,877,170	\$ 374,846	\$ 2,347,831	\$ 2,722,677	
Expenditure Total	\$ 386,420	\$ 2,490,734	\$ 2,877,154	\$ 374,846	\$ 2,347,831	\$ 2,722,677	
Report Total	\$ -	\$ 16	\$ 16	\$ -	\$ -	\$ -	