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What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



Forbes

Harvard Business Review The New York Times

WSJ



Report	Param	eters

1 Occupation

11-9051 Food Service Managers

2 Counties

6079 San Luis Obispo County, CA

6083

Santa Barbara County, CA

Class of Worker

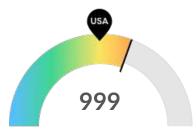
QCEW Employees, Non-QCEW Employees, and Self-Employed

The information in this report pertains to the chosen occupation and geographical areas.



Executive Summary

Light Job Posting Demand Over a Deep Supply of Regional Jobs



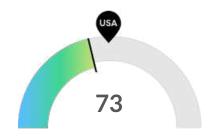
Jobs (2023)

Your area is a hotspot for this kind of job. The national average for an area this size is 734* employees, while there are 999 here.



Compensation

Earnings are about average in your area. The national median salary for Food Service Managers is \$55,077, compared to \$59,203 here.



Job Posting Demand

Job posting activity is low in your area. The national average for an area this size is 91* job postings/mo, while there are 73 here.

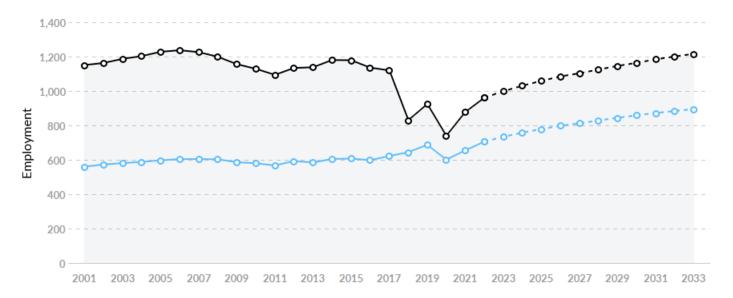
^{*}National average values are derived by taking the national value for Food Service Managers and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.



Jobs

Regional Employment Is Higher Than the National Average

An average area of this size typically has 734* jobs, while there are 999 here. This higher than average supply of jobs may make it easier for workers in this field to find employment in your area.



Region	2023 Jobs	2033 Jobs	Change	% Change
2 California Counties	999	1,216	218	21.8%
National Average	734	895	162	22.0%

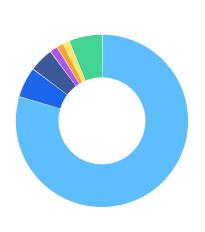
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Regional Breakdown



County	2023 Jobs
Santa Barbara County, CA	532
San Luis Obispo County, CA	467

Most Jobs are Found in the Restaurants and Other Eating Places Industry Sector

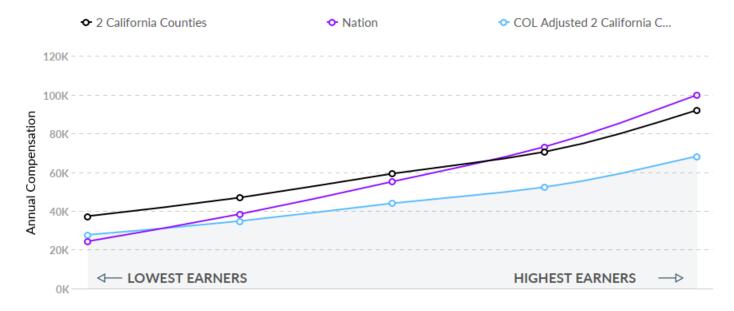


% of Occupation in Industry (2023)
79.4%
5.7%
4.5%
1.5%
1.3%
1.2%
6.3%

Compensation

Regional Compensation Is 7% Higher Than National Compensation

For Food Service Managers, the 2021 median wage in your area is \$59,203, while the national median wage is \$55,077.





Job Posting Activity



437 Unique Job Postings

The number of unique postings for this job from Jan 2023 to Jun 2023.



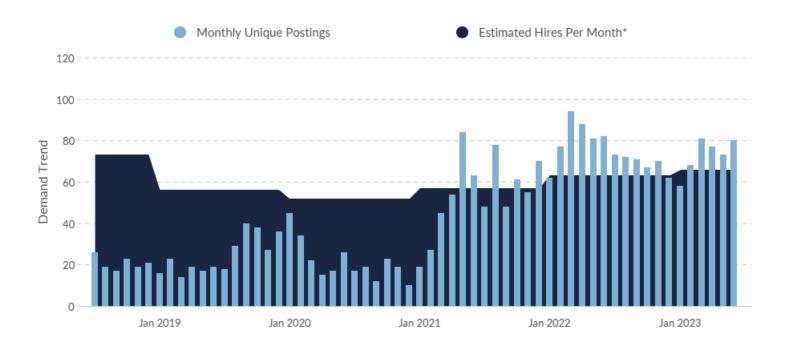
138 Employers Competing

All employers in the region who posted for this job from Jan 2023 to Jun 2023.



37 Day Median Duration

Posting duration is 4 days longer than what's typical in the region.



Occupation	Avg Monthly Postings (Jan 2023 - Jun 2023)	Avg Monthly Hires (Jan 2023 - Jun 2023)
Food Service Managers	73	66

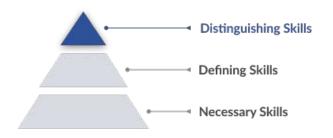
^{*}A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Lightcast hires are calculated using a combination of Lightcast jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.



Top Companies	Unique Postings	Top Job Titles	Unique Postings
Wendy's	30	Assistant Managers	55
Taco Bell	26	General Managers	50
Marriott International	19	Shift Managers	27
Chipotle	13	Food and Beverage Managers	26
Starbucks	12	Restaurant Managers	26
Hilton	10	Assistant Restaurant Managers	19
McDonald's	10	Front of House Managers	16
Pizza Hut	10	Restaurant General Managers	16
Buffalo Wild Wings	9	Assistant General Managers	11
Kentucky Fried Chicken	8	Directors of Banquets	8

Top Distinguishing Skills by Demand

An occupation's Distinguishing Skills are the advanced skills that are called for occasionally. An employee with these skills is likely more specialized and able to differentiate themselves from others in the same role.

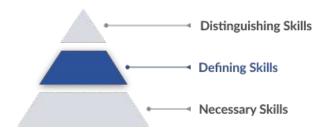


Skill	Salary Boosting	Job Postings Requesting
Hazard Analysis And Critical Control Points (HACCP)	8	17
Cash Control	8	12



Top Defining Skills by Demand

An occupation's Defining Skills represent the day-to-day tasks and responsibilities of the job. An employee needs these skills to qualify for and perform successfully in this occupation.

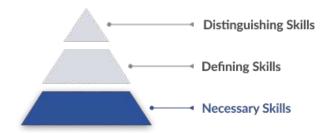


Skill	Salary Boosting	Job Postings Requesting
Restaurant Operation	•	263
Food Safety And Sanitation	8	124
Restaurant Management	8	91
Food Services	8	75
Profit And Loss (P&L) Management	②	62
ServSafe Certification	8	55
Food Quality Assurance And Control	②	51
Cost Control	8	21



Top Necessary Skills by Demand

An occupation's Necessary Skills are the specialized skills required for that job and relevant across other similar jobs. An employee needs these skills as building blocks to perform the more complex Defining Skills.

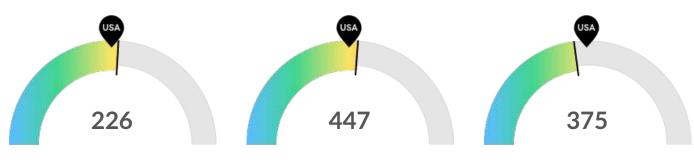


Skill	Salary Boosting	Job Postings Requesting
Valid Driver's License	8	99
Marketing	8	92
Customer Complaint Resolution	8	46
Accounting	8	38
Inventory Management	8	38
Food Preparation	8	29



Demographics

Retirement Risk Is About Average, While Overall Diversity Is About Average



Retiring Soon

Retirement risk is about average in your area. The national average for an area this size is 215* employees 55 or older, while there are 226 here.

Racial Diversity

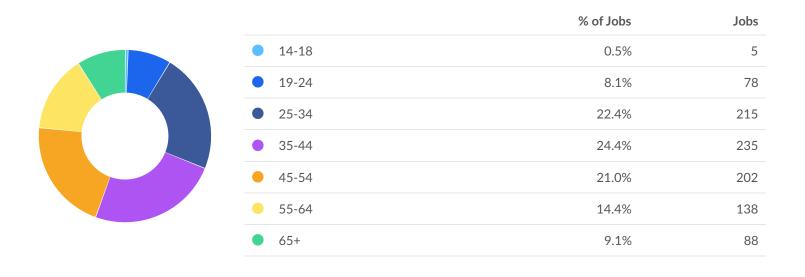
Racial diversity is about average in your area. The national average for an area this size is 417* racially diverse employees, while there are 447 here.

Gender Diversity

Gender diversity is low in your area. The national average for an area this size is 425* female employees, while there are 375 here.

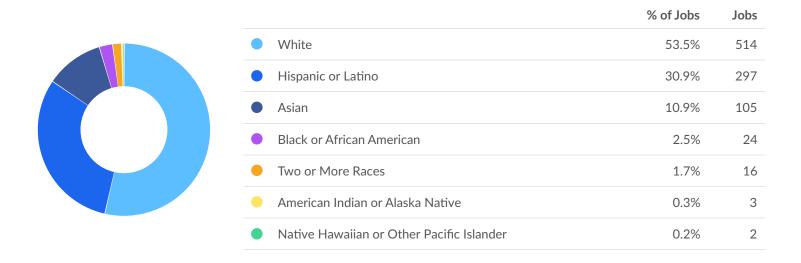
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Occupation Age Breakdown





Occupation Race/Ethnicity Breakdown

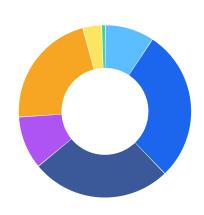


Occupation Gender Breakdown





National Educational Attainment



	% of Jobs
Less than high school diploma	9.2%
High school diploma or equivalent	28.5%
Some college, no degree	26.2%
Associate's degree	9.9%
Bachelor's degree	21.9%
Master's degree	3.5%
Doctoral or professional degree	0.7%



Occupational Programs



5 Programs

Of the programs that can train for this job, 5 have produced completions in the last 5 years.



67 Completions (2021)

The completions from all regional institutions for all degree types.



190 Openings (2021)

The average number of openings for an occupation in the region is 74.

CIP Code	Top Programs	Completions (2021)
19.0501	Foods, Nutrition, and Wellness Studies, General	26
12.0500	Cooking and Related Culinary Arts, General	21
52.0901	Hospitality Administration/Management, General	15
12.0504	Restaurant, Culinary, and Catering Management/Manager	5

Top Schools	Completions (2021)
Allan Hancock College	38
Cuesta College	16
Santa Barbara City College	13



Appendix A

Food Service Managers (SOC 11-9051):

Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes Chefs and Head Cooks (35-1011).

Sample of Reported Job Titles:

Restaurant General Manager Restaurant Manager Food Service Manager Food Service Director Club Manager Kitchen Manager Food and Beverage Manager Food and Beverage Director **Dining Services Director** Clubhouse Manager

Related O*NET Occupation:

Food Service Managers (11-9051.00)